Appendix 7

Population and Industry Sector Growth Forecasts

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employment Land Retall Study

Appendix 7

| | Average % growth | 2008-2018 | 3.9 | 4 | ÷.8 | -: | 12 | 4.0. | 3,8 | § II : | 6.0 | | | | | | | | | | | | | | Average % growth | 2008-2018 | 4. | | | | |
|-----------------------------|---------------------|-------------|---------------|--------------------------|--------------|-------------------|-------------------------------|---------------------------------|---------------------------|----------------|------------|---|---|----------|-----------|---------------|--------------|-----------------------|----------------------------|----------------------------------|--------------------|---------------------------------|-----|-------------------------------|-----------------------|------------------------|---------|---|---------|------------------------|---------------------------|
| | Average % A | | 4 | 117,8 | 6.7 | 4. 4 Si 4 |) 5 | 0.0 | 6.6 6.6 | 16: | 1.6 | | | | | | | | | | | | | | Average % A growth | | 2 | | | | |
| | | 2008-2018 | -0.3 | 000 | 0.0 | 0.0 | 12 | 97 | I 9 | 180 | 23.5 | | | | | | | | | | | | | | B000 | | 5.3 | | | | |
| | 1000 | 1998-2008 | -0.5 | 0.0 | F 6 | 80 | 12 | Ø . | 90 | 5 5 | 3.5 | | | | | | | | | | | | | | 0000 | 1988-2008 | 4.0 | | | | |
| | | 2018 | 0.5 | 00 | 9 0 | 2,7 | 6.9 | 6.0 | 7 0 | 2,7,5 | 31.6 | | | 2018 | | 44 | 4 | 0.0 | 25 | ę. | es e | 3 6 6 | 8 8 | | ; | ž. | 650 | | | 2018 | 61 |
| | | <u>2</u> | 6.5 | 9 1 | ò | i ni | 8 2 | n c | , 9, | 4.7 | 31.4 | | | 2017 | | 4,4 | - | 0.8 | 2 2 | 9 | 9.0 | 000 | 8 | | | E C | 41.4 | | | 2017 | 67 |
| | | 2018 | 9.0 | 8 | 6 6 | 8 | 8.0 | D 4 | 9 6 | 5.7.3 E. 8. | 3.1 | | | 3016 | | 4 4 | 9 | 9 | 5 6 | -0.5 | e e | 6,0 | 9.6 | | | 8 | 3 | | | 2016 | 4. |
| | | 2015 | 9'0 | 9.9 | 6 0 | 5,6 | 7.9 | 7 h | 8 | 6,7 | 30.9 | | | 2015 | | 7 7 | 7 | 8'0 | 1 19 | 9 | 4 6 | 8.0 | 9.0 | | | 2 | £ | | | 2015 | 4.3 |
| | | 200 | 9.6 | 900 | 200 | 5 | 52 | 9 6 | 4.0 | ۲. ر دن د | 30.6 | | | 2014 | | 4 4 | 97 | 2 ! | 2 5 | 6.6 | e e e e | 6,0 | 9.0 | | | 2 2 | r. R | | | 20 | 4.4 |
| | | 2 | 9.0 | 9.5 | 8 | 2.5 | 9,7 | n in | 9, | Z 2 | 30.4 | | | 2013 | | 4 4 | ÷ | 6.0 | 2 | 9 | on m | 6.0 | 0,6 | | ş | 2 6 | 7 | | | 8 | 4,1 |
| | į | 202 | 2.0 | 0 % | 0 | 5.5 | 2 d | 4.5 | 3 | 2 2 | 30.2 | | | 2012 | : | - m | 4,9 | - 5 | 9 | Q. | 2 4 | 85 | 6,0 | | 5 | | 100 | | į | 2012 | 1,3 |
| | į | Ę | 64 | - « | 8 | 5.5 | 7.3 | 1 6 | 8 | 9 9 | 30.5 | | 7 | 2011 | : | . q | 9. | ~ ; | 8 | 9.5 | N 9 | 23 | 5 | | * | | 30.0 | ī | , ; | Ę | 2 |
| (6000 | ş | 9 | 0.7 | 5 6 | 0,0 | 3 i | 2,6 | 2 | 40 | a, 5, | S S | | Der annum | 2010 | | 4 | 4.4 | . | 2 | 4 | 9 | 2. F. | 1.0 | (8000 | 9,00 | , | ì | 1 | | | 1.3 |
| Employment by sector (000s) | ş | Ş | 8.0 | 5 53 | 0,0 | 4 | 1. C | 3.5 | 70 | .5 5.5 | 88 | | employment by sector (per cent per sumum) | 5003 | ; | 4 63 | io. | Q! C | 2 | 0,0 | ; 2 | <u>8</u> 2 | 9.6 | Working age population (000s) | 806 | 1,72 | ; | ne series | | | 1.7 |
| ployment | 900 | ì | 80. | 99 | 0.0 | 3: | g 6 | 3.0 | 45 | 3 12 | 83 | 1 | nt by secto | 2008 | • | 2 | 7 | , c | 8 | | 5 | 알면 | 5.0 | d alle du | 3008 | 98. | 2 | openiate. | 900 | | 1.4 |
| 5 | 2002 | | e - | 6.7 | 0.0 | 36 | 9 6 | 2.7 | 75 | 3 7 | 28.7 | 1 | Employme | 2002 | - | 523 | g (| 5 6.0 | 0.5 | e . | , E | o. 8. | .3 | Wor | 2002 | 36.1 | | Morking was manufation (not seek see the | | | 7 |
| | 3008 | : | B 5 | 6.8 | 0.0 | 2 5 | è | 25 | 0.4 | 3 1 | \$5 \$5 | | | 2006 | 80 | 3.0 | 1.7 | 5 5 5 8 5 8 | 2 | 7 4 | z z | 4 15 Gi 18 | 22 | | 2006 | 35.6 | | 5 | 900 | | 4. |
| | 2005 | | 3 3 | 6.0 | 0.0 | 2 6 | 80 | 22 | 6.0 | 1 = 1 | 9/7 | | | 2005 | 5.6 | 15.3 | - c | 9 | 553 | , e | 2 | 0 g | e e | | 2005 | 35.1 | | | 2005 | | 0,3 |
| | 500 | 6 | î a | 6.3 | 0.0 |) q | 0.0 | CV 1 | E 6 | 1 = 1 | SIL6 | | | 2005 | nç. | 346.3 | F01- | <u>.</u> | 0.5 | 9 0 | 9. | 13.5 | 97 | | 2002 | 35.0 | | | 2004 | ! | 1.7 |
| | 2002 | 3 | 90 | 7.5 | 0,7 |) [| 6.9 | 50 | 603 | T 8 | e G | | | 5063 | | _ | | | | | | , j | | | 2003 | 34,4 | | | 2003 | | er. |
| | 2002 | | 3 8 | 6.7 | 0.5 | 22 | 0. | ន្តន | n e | 1,6 | 8 | | į | 2002 | | | | | | | | 528 | | | 2002 | 83.6 | | | 2002 | | Ž. |
| | 2001 | 60 | 8 | 7.7 | 0,0 | 3 | 60 | 2 2 | 2 5 | 47.5 | 1 | | | 5 | | | | | | | | 0.00 | | | 2001 | 8,4 | | | 2001 | | 0.0 |
| | 2000 | 9 | 1.0 | 8.2 | 3 0 | 3 2 | 9.0 | 20 | 3 5 | 1.0 26.8 | | _ | 3 | | | | | | | | | 90 | | | 5000 | 33.3 | | _ | 2000 | 9 | n. |
| (e) | 1859 | 2 | 9 | 6.6 | 3 5 | 5.5 | 0.1 | 5 | 8 | 2 % | | MUNICIPALITY SALES | 90 | | | | | | | | | 3.5 | | Ē | 1899 2 | 33,0 | | ver annum. | 1989 | | 2 |
| Employment by sector (000s) | 1998 | 6,1 | 5.0 | 2.2 | 9 9 | 5.8 | 4 | 2 6 | 8 | 6.0 | : | Employment by sector (per cent per unnum) | 98 | | | | | | | | | 2,8 | , | Working age population (000s) | 1988 | 32.6 | | Working age population (per cent per annum) | 1988 | 0 | 2.5 |
| loyment by | 1697 | | | | | | | | | 24.8 | | by sector | 1007 | | | 8 4 | | | | | | 5 5 2 5 | | dod eDe Dr | 1987 | 32.6 | | opuballon | 1897 | 6.0 | |
| E P | 1996 | | | | | | | | | 30 - | | tram/old | 1996 | | | | | | | | | 8 5 5 5 | 3 | Work | 3F B841 | 325 | | d aße Suly | 1996 18 | 27 | |
| | 1 | | | | | | | | | 25.0 | | Ē | 5665 | | တို ရ | | | | | | | 9.2 | | | 955 | | | Wor | | 0.6 | |
| | 1 1 1 | | | | | | | | | 22.8 | | | 1994 | | | | | | | | | | | | | 92.1 | | | 1995 | 0.0 | |
| | 21 EE61 | | | | | | · · | | | | | | 993 19 | | | | | | | | | 3.4 | | | 3 1984 | 6.16 | | | 3 | | |
| | 902 19 | | | | | | 5 2 | | | | | | _ | | | | | | | | | 0 8.2- | | | 2 1993 | 7 31,9 | | | 1993 | 3 0.6 | |
| | _ | | | | | | | | | | | | 1992 | | . 8 | Ψ. | Ę. | d ex | 9: | 7 5 | 4 | 0.5 6.5 | | | 1982 | 31,7 | | | 1992 | 8,1- | |
| | 198 | | 5 K | íð | 2 | 4 | <u> </u> | ď | vo c | 8 | | | <u>1</u> | | | | | | | | | | | | 1891 | 32.2 | | | 1991 | | |
| | | Agriculturo | Manufacturing | Electricity, gas & water | Construction | Transport & tokes | Financial & business services | Publio administration & defence | Citizen personal services | Fotal | | | | Accounts | Extradion | Manufacturing | Construction | Distribution & hotels | Transport & communications | Public administration & dollance | Education & health | Onar personal services Total | | | | Working age population | | | | Working age population | Strings Orbard Spendenter |



Appendix 8

NEMS Household Survey Methodology



Ribble Valley Borough Household Shopping Survey

For



April 2008

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| Research Background & Objectives | |
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| Weightings | ii |
| Statistical Reliability | ::: |

INTRODUCTION

1. RESEARCH BACKGROUND & OBJECTIVES

To conduct a survey amongst residents in the Ribble Valley Borough area to assess shopping habits for main food and grocery, top-up and non-food shopping

2. RESEARCH METHODOLOGY

A total of 955 telephone interviews were conducted between Wednesday 2nd April 2008 and Monday 12th May 2008 Interviews were conducted using NEMS in-house CATI (Computer Assisted Telephone Interviewing) Unit. Respondents were contacted during the day, in the evening and at the weekend All respondents were the main shopper in the household, determined using a preliminary filter question.

A random sample of live interviews were listened in to and assessed by our CAII Team Leaders to verify that the quality of interviewing was being maintained.

2.1 Sampling

Selection was done using random stratified sampling from all available telephone numbers within the defined survey area. The survey area was segmented into 5 zones, defined using postcodes codes. The zone details were:

| Zone | Postcodes | Interviews |
|------|-----------------------------|------------|
| 1 | BB7 3, BB7 4 | 102 |
| 2 | BB7 2 | 100 |
| 3 | BB6 7, BB7 1, BB7 9, BB12 7 | 348 |
| 4 | BB1 9, BB2 7, BB6 8 | 203 |
| 5 | PR2 5, PR3 2, PR3 3, PR3 5 | 202 |
| | Total | 955 |

2.2 Weightings

As sample sizes within each sector were not in proportion to households, the final tabulated data was weighted to make the overall results representative of the total population within the defined survey area Details of those weightings are given in the table below:

| Postcode | Households | Interviews Achieved | Weighting |
|----------|------------|---------------------|-----------|
| BB7 3 | 1270 | 38 | 0.8161 |
| BB7 4 | 2197 | 64 | 0.8383 |
| BB7 2 | 3372 | 100 | 0.8234 |
| BB6 7 | 5056 | 120 | 1 0289 |
| BB7 1 | 3305 | 81 | 0.9964 |
| BB7 9 | 3622 | 86 | 1.0284 |
| BB12 7 | 3156 | 61 | 1 2634 |
| BB1 9 | 4330 | 101 | 1.0469 |
| BB2 7 | 2940 | 67 | 1.0715 |
| BB6 8 | 1448 | 35 | 1.0102 |
| PR2 5 | 1253 | 24 | 1.2749 |
| PR3 2 | 2273 | 65 | 0.8539 |
| PR3 3 | 3714 | 88 | 1.0306 |
| PR3 5 | 1173 | 25 | 1.1457 |
| Total | 37936 | 955 | |

2.3 Statistical Reliability

As with any data collection where a sample is being drawn to represent a population, there is potentially a difference between the response from the sample and the true situation in the population as a whole. Many steps have been taken to help minimise this difference (e.g. random sample selection, questionnaire construction etc) but there is always potentially a difference between the sample and population – this is known as the standard error.

The standard error can be estimated using statistical calculations based on the sample size, the population size and the level of response measured (as you would expect you can potentially get a larger error in a 50% response than say a 10% response simply because of the magnitude of the numbers).

To help understand the significance of this error, it is normally expressed as a confidence interval for the results. Clearly to have 100% accuracy of the results would require you to sample the entire population. The usual confidence interval used is 95% - this means that you can be confident that in 19 out of 20 instances the actual population behaviour will be within the confidence interval range.

The 95% confidence intervals for this survey are as follows:

| %ge Response | 95% confidence interval | | | | |
|--------------|----------------------------|--|--|--|--|
| 10 | ±2.0 | | | | |
| 20 | ±2.7 | | | | |
| 30 | ±3.04 | | | | |
| 40 | ±3.24 | | | | |
| 50 | ±3.34 | | | | |



Appendix 9

Retail Market Share Data



Market Share Analysis Convenience Goods

Main Food Shopping Destinations, Proportion of Households (Percent)

| | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|-------------------------|--------|--------|--------|--------|--------|
| Clitheroe | 79.40 | 77.00 | 35.60 | 12.60 | 2.20 |
| Blackburn | 3.00 | 1.00 | 12.10 | 64.20 | 0.80 |
| Accrinaton | 3.60 | 9.00 | 21.50 | 4.40 | 1.00 |
| Preston | 0.00 | 1.00 | 0.60 | 450 | 55.50 |
| Longridge | 0.00 | 0.00 | 0.30 | 0.50 | 31.50 |
| Burnley | 3.00 | 0.00 | 10.70 | 0.50 | 0.00 |
| Great Harwood | 0.00 | 0.00 | 4.80 | 1.00 | 0.00 |
| Nelson | 2.00 | 1.00 | 1.00 | 0.00 | 0.00 |
| Padiham | 0.00 | 0.00 | 2.10 | 0.00 | 0.00 |
| Skipton | 2.00 | 1.00 | 0.50 | 0.00 | 0.00 |
| Colne | 2.00 | 1.00 | 0.00 | 0.50 | 0.00 |
| Other | 1.00 | 1.00 | 1.60 | 3.00 | 5.40 |
| Internet / mail order | 0.00 | 1.00 | 2.40 | 1.00 | 2.60 |
| (Don't know / varies) | 4.00 | 7.00 | 6.80 | 7.80 | 1.00 |
| (DOIT (KINGW) Values) | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |

Source: BE Group/NEMS Household Survey 2008

Top-Up Food Shopping Destinations, Proportion of Households (Percent)

| | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|---------------|--------|--------|--------|--------|--------|
| Clitheroe | 56.30 | 86.20 | 30.40 | 6.70 | 0.00 |
| Great Harwood | 0.00 | 0.00 | 21.20 | 3.00 | 0.00 |
| Longridge | 1.40 | 0.00 | 0.40 | 0.00 | 50.70 |
| Blackburn | 1.40 | 2.40 | 3.50 | 37.50 | 0.00 |
| Accrington | 1.40 | 1.20 | 6.30 | 2.20 | 1.40 |
| Preston | 1.40 | 0.00 | 0.80 | 3.70 | 21.00 |
| Whalley | 0.00 | 0.00 | 6.40 | 5.00 | 0.00 |
| Padiham | 0.00 | 0.00 | 7.40 | 0.00 | 0.00 |
| Burnley | 2.80 | 0.00 | 4.50 | 2.10 | 0.00 |
| Rishton | 1.40 | 0.00 | 0.40 | 0.00 | 0.00 |
| Oswaldtwistle | 0.00 | 0.00 | 0.00 | 0.70 | 1.40 |
| Barrow | 0.00 | 0.00 | 0.30 | 0.00 | 0.00 |
| Nelson | 0.00 | 0.00 | 0.30 | 0.00 | 0.00 |
| Skipton | 0.00 | 0.00 | 0.20 | 0.00 | 000 |
| Settle | 1.40 | 0.00 | 0.00 | 0.00 | 0.00 |

| | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|-----------------------|--------|--------|--------|--------|--------|
| Other | 12.70 | 2.50 | 11.70 | 26.00 | 15.00 |
| (Don't know / varies) | 19.80 | 7.70 | 6.20 | 13.10 | 10.50 |
| 0 55.0 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |

Source: BE Group/NEMS Household Survey 2008

Comparison - Non-Bulky

Clothes & Footwear Shopping Destinations, Proportion of Households Percent)

| | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|--------------------------------------|--------|--------|--------|--------|--------|
| Blackburn | 20.60 | 22.00 | 24.50 | 40.40 | 2.60 |
| Preston | 11.80 | 14.00 | 5.00 | 11.30 | 63.80 |
| Manchester | 6.90 | 8.00 | 10.10 | 6.40 | 4.10 |
| Burnley | 5.90 | 7.00 | 16.10 | 0.50 | 0.00 |
| Clitheroe | 9.80 | 10.00 | 6.80 | 3.40 | 1.30 |
| Accrington | 7.80 | 4.00 | 8.90 | 2.00 | 0.00 |
| Manchester Trafford | 1.00 | 1.00 | 1.70 | 2.50 | 2.50 |
| Skipton | 3.90 | 2.00 | 1.70 | 0.50 | 0.00 |
| Coine | 2.00 | 1.00 | 0.90 | 0.50 | 1.40 |
| Whalley | 1.00 | 2.00 | 0.60 | 1.50 | 0.00 |
| Longridge | 0.00 | 0.00 | 0.00 | 0.00 | 2.00 |
| Nelson | 2.00 | 0.00 | 0.00 | 0.50 | 0.00 |
| Other | 7.80 | 3.00 | 2.60 | 4.90 | 6.90 |
| (Don't know / varies) | 10.80 | 14.00 | 11.60 | 18.80 | 7.10 |
| (Don't buy these items) | 3.90 | 4.00 | 3.80 | 2.50 | 2.10 |
| nternet / catalogue / mail order | 4.80 | 8.00 | 5.70 | 4.30 | 6.20 |
| Polyron DE Consultation II and I and | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |

Source: BE Group/NEMS Household Survey 2008

Books, Toiletries, CD's, Jewellery and Recreational Goods Shopping Destinations, Proportion of Households (Percent)

| | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|------------|--------|--------|--------|--------|--------|
| Blackburn | 8.90 | 7.00 | 15.20 | 45.50 | 0.00 |
| Clitheroe | 42.20 | 55.00 | 15.2 | 6.80 | 2.00 |
| Preston | 3.00 | 1.00 | 3.00 | 7.30 | 50.30 |
| Burnley | 2.00 | 2.00 | 10.80 | 0.50 | 0.00 |
| Accrington | 7.80 | 2.00 | 13.00 | 3.00 | 0.50 |
| Longridge | 0.00 | 0.00 | 0.00 | 0.00 | 14.60 |
| Manchester | 2.00 | 4.00 | 1.20 | 2.50 | 1.10 |

| | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|-----------------------------------|--------|--------|--------|--------|--------|
| Manchester Trafford | 0.00 | 0.00 | 1.10 | 0.50 | 0.50 |
| Great Harwood | 1.00 | 0.00 | 2.80 | 0.00 | 0.00 |
| Padiham | 0.00 | 000 | 1.00 | 0.00 | 0.00 |
| Skipton | 1.00 | 0.00 | 0.30 | 0.50 | 0.00 |
| Colne | 0.00 | 2.00 | 0.30 | 0.00 | 0.00 |
| Nelson | 0.00 | 0.00 | 0.60 | 0.50 | 0.00 |
| Brownhill | 0.00 | 0.00 | 0.00 | 0.50 | 0.00 |
| Whalley | 0.00 | 0.00 | 0.30 | 0.00 | 0.00 |
| Other | 2.00 | 4.00 | 1.10 | 1.50 | 0.00 |
| (Don't know / varies) | 8.80 | 7.00 | 11.60 | 16.30 | 12.00 |
| (Don't buy these items) | 8.80 | 3.00 | 9.20 | 7.00 | 8.20 |
| Internet / catalogue / mail order | 12.50 | 13.00 | 13.30 | 7.60 | 10.80 |
| | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |

Source: BE Group/NEMS Household Survey 2008

Comparison - Bulky Goods

Large Domestic Electrical Appliances Shopping Destinations, Proportion of Households (Percent)

| | Zone 1 | Z опе 2 | Zone 3 | Zone 4 | Zone 5 |
|-----------------------------------|--------|----------------|--------|--------|--------|
| Blackburn | 29.30 | 19.00 | 30.20 | 41.40 | 3.20 |
| Preston | 1.00 | 1.00 | 0.90 | 1.50 | 42.50 |
| Clitheroe | 27.60 | 27.00 | 11.40 | 2.00 | 0.40 |
| Burnley | 0.00 | 0.00 | 1.60 | 0.00 | 0.00 |
| Longridge | 0.00 | 0.00 | 0.00 | 0.00 | 4.20 |
| Internet / catalogue / mail order | 10.80 | 14.00 | 13.80 | 11.30 | 10.70 |
| Other | 10.80 | 11.00 | 11.90 | 13.90 | 10.30 |
| (Don't know / varies) | 16.70 | 14.00 | 14.10 | 21.60 | 16.90 |
| (Don't buy these items) | 3.80 | 14.00 | 16.10 | 8.30 | 11.80 |
| | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |

Source: BE Group/NEMS Household Survey 2008

Furniture and Carpets Shopping Destinations, Proportion of Households (Percent)

| | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|------------|--------|--------|--------|--------|--------|
| Clitheroe | 15.70 | 33.00 | 11.00 | 540 | 0.40 |
| Blackburn | 6.90 | 14.00 | 12.80 | 20.20 | 1.00 |
| Accrington | 7.80 | 4.00 | 7.10 | 4.40 | 0.00 |

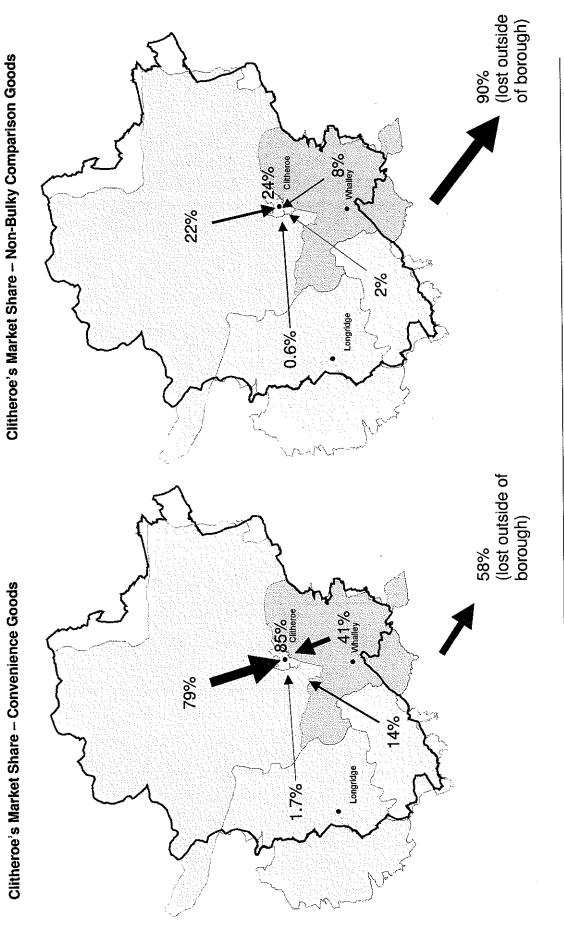
| 大学是是特色的发展自由 自由的 中国 | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|-----------------------------------|--------|--------|--------|--------|--------|
| Preston | 3.00 | 2.00 | 2.40 | 1.50 | 19.10 |
| Whalley | 0.00 | 1.00 | 0.00 | 0.00 | 0.00 |
| Padiham | 0.00 | 1.00 | 0.00 | 0.00 | 0.00 |
| Burnley | 2.00 | 0.00 | 1.00 | 0.50 | 0.00 |
| Longridge | 0.00 | 0.00 | 0.00 | 0.00 | 7.90 |
| Other | 13.80 | 5.00 | 7.70 | 7.40 | 3.90 |
| Internet / catalogue / mail order | 0.00 | 1.00 | 3.50 | 1.50 | 3.00 |
| (Don't know / varies) | 25.50 | 19.00 | 26.90 | 32.00 | 37.40 |
| (Don't buy these items) | 25.30 | 20.00 | 27.50 | 27.10 | 27.30 |
| | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |

Source: BE Group/NEMS Household Survey 2008

DIY Goods Shopping Destinations, Proportion of Households (Percent)

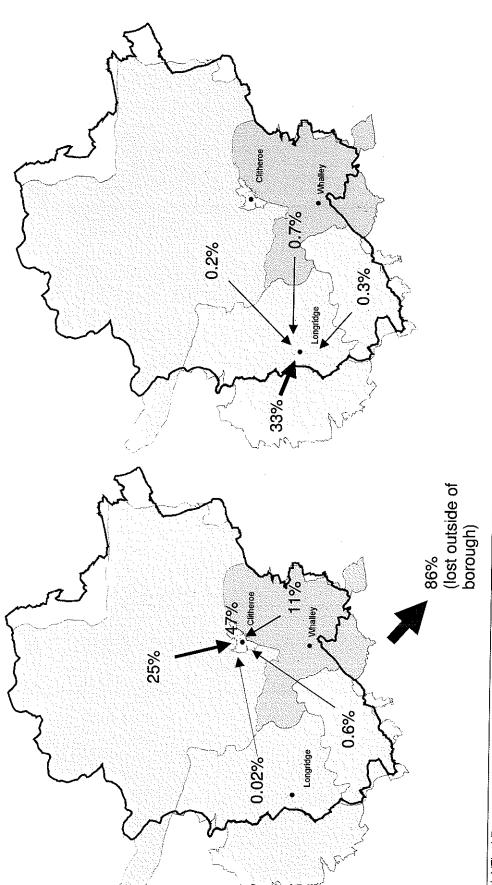
| | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|-------------------------|--------|--------|--------|--------|--------|
| Blackburn | 29.40 | 20.00 | 27.60 | 58.10 | 0.50 |
| Clitheroe | 22.60 | 31.00 | 10.40 | 3.40 | 0.40 |
| Preston | 9.80 | 6.00 | 6.80 | 6.30 | 62.30 |
| Accrington | 2.00 | 7.00 | 7.80 | 0.50 | 0.00 |
| Nelson | 7.90 | 4.00 | 9.00 | 4.40 | 0.00 |
| Burnley | 1.00 | 2.00 | 3.80 | 0.00 | 0.00 |
| Longridge | 0.00 | 0.00 | 0.00 | 0.00 | 8.20 |
| Whalley | 0.00 | 0.00 | 2.80 | 0.00 | 0.40 |
| Rishton | 0.00 | 0.00 | 0.00 | 0.50 | 0.00 |
| (Don't buy these items) | 18.60 | 21.00 | 25.00 | 16.30 | 16.70 |
| Don't know / varies) | 8.70 | 9.00 | 6.80 | 10.50 | 11.50 |
| | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |

Source: BE Group/NEMS Household Survey 2008



Longridge's Market Share - Convenience Goods

Clitheroe's Market Share - Bulky Comparison Goods

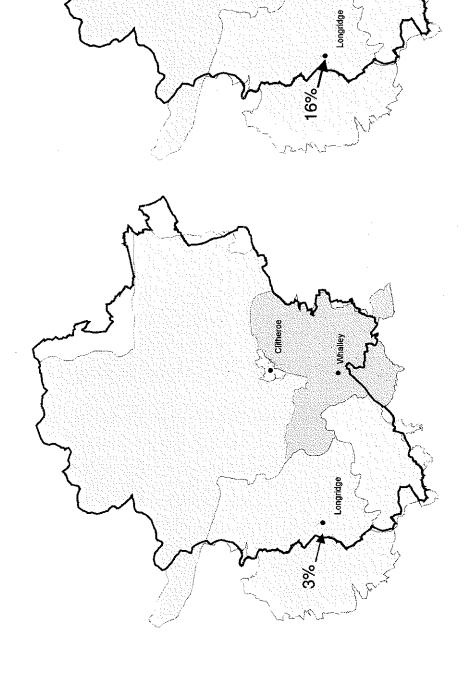


L27(p)/Final Report/October 2008/BE Group/Tel 01925 822112

Appendix 9

Longridge's Market Share - Non-Bulky Comparison Goods

Longridge's Market Share - Bulky Comparison Goods



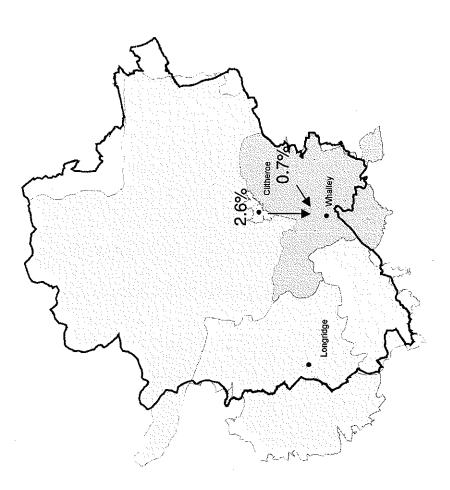
Whalley's Market Share – Non-Bulky Comaprison Goods

Whalley's Market Share - Convenience Goods

Clitheroe 0.3% 0.3% 3.2% Longridge 900.0 0.01%

L27(p)/Final Report/October 2008/BE Group/Tel 01925 822112

Whalley's Market Share - Bulky Comparison Goods



Appendix 10

Retail Zone Summaries



Summary of Postcode Zone Retail Spend

Zone 1

Zone 1 is the largest of the zones surveyed and lies to the north of the study area. It is largely rural in character and includes the settlements of Slaidburn, Chipping, Dunsop Bridge and Gisburn.

Main Food Shop

1.2 79 percent of households surveyed do their main food shopping in Clitheroe. Just under two thirds go to Tesco on Duck Street, the remainder is fairly evenly split between Sainsbury's and Booths. 17 percent do their main food shopping in Blackburn, Accrington, Colne, Nelson, Skipton and Burnley. Surprisingly, considering the rural nature of the zone, no one said that they do their main food shop via the internet or at Clitheroe Market. Four percent could not specify a preferred location. Just under 90 percent said that they travel by car to do their main shop. Only six percent take the bus, and two percent walk. On average, households in Zone 1 consist of two people and spend £64 a week on food.

Top-Up Food Shop

1.3 70 percent of households in Zone 1 do additional top-up food shops during the week. Just under 50 percent of households revisit supermarkets for top-up food purchases. Only seven percent visit local shops in Clitheroe, including the market. Others visit local shops in Longridge, Blackburn and Preston. On average, Zone 1 households spend £15 a week on top-up shopping and just under 85 percent travel by car.

Clothes and Footwear

Zone 1 households visit a broad spread of locations to buy clothes and footwear. The most popular destination is Blackburn (21 percent), followed by Preston (12 percent). Clitheroe is the next most popular location (10 percent) but is closely followed by Accrington (8 percent), Manchester (7 percent), and Burnley (6 percent). The remainder is split evenly between Skipton, Colne, Nelson, Manchester Trafford Centre and Whalley. Again surprisingly, only five percent said that the internet is their first preference for buying clothes and footwear. 15 percent could not decide upon one location. Four-fifths of people travel by car to their destination. On average, households in Zone 1 spend £100 per visit and go once a month.

Goods such as Books, CDs and Toiletries

1 5 Most Zone 1 households visit Clitheroe local shops to buy these goods (26 percent).

Including the supermarkets in Clitheroe, this share increases to 42 percent. Interestingly, 13 percent of households buy these goods via the internet or mail order. Other destinations include Blackburn, Accrington, Preston, Burnley, Manchester, Great Harwood and Skipton. 18 percent of households could not decide upon one location. On average, households in Zone 1 spend £30 per visit and purchase these items more than once a month.

Large Domestic Appliances

The most popular destination for Zone 1 households to buy these items is Blackburn (30 percent), including Currys and PC World. This is closely followed by Clitheroe Town Centre (28 percent), key retailers including DJP and Clitheroe Electrical Shop. 21 percent could not identify a specific location. 11 percent said they buy these goods via the internet and mail order. The remaining 12 percent are split between other destinations including Preston. On average, Zone 1 households spend £420 per visit and usually buy these items once a year.

Furniture and Carpets

51 percent of households said they either do not buy such items, or could not identify a particular location. The remainder evenly identified a broad range of locations but mostly Clitheroe shops (16 percent). Other destinations included Accrington, Blackburn, Preston, Burnley, Nelson and Colne. On average, households spent £1153 on their last visit and expect to purchase these items less than once every five years on average. No-one in Zone 1 bought their last purchase via the internet or mail order.

DIY

Just over a quarter of people could not identify a particular location as they do not buy DIY goods on a regular basis. Of the remainder, the most popular destinations for Zone 1 households were B&Q in Blackburn (30 percent) and Dawsons in Clitheroe (21 percent). The remainder is split between B&Q in Nelson (8 percent), B&Q in Bamber Bridge (2 percent), Homebase in Ashton-on-Ribble, Focus on Calverdale Road and local shops in Clitheroe. On average, Zone 1 households spend £48 on DIY goods on each visit and purchase such items once a month.

Zone 2

1.9 Zone 2 is the smallest of the zones surveyed. Largely urban in character, it comprises the town of Clitheroe.

Main Food Shop

77 percent of Zone 2 households surveyed do their main food shopping in Clitheroe. 38 percent go to Tesco on Duck Street, 23 percent visit Booths and 16 percent go to Sainsburys. Seven percent could not specify a particular destination for their main food shopping. The remaining 16 percent is split between Accrington (nine percent) and then evenly between Blackburn, Colne, Preston, Nelson, Skipton and the internet. 70 percent travel by car to do their main food shop. Only four percent take the bus, but encouragingly 21 percent walk. On average, Zone 2 households consist of two people and spend £55 a week on food – the lowest of the five zones.

Top-Up Food Shop

1.11 80 percent of Zone 2 households do additional top-up food shops during the week. Just under 70 percent of households revisit supermarkets to do this. 17 percent visit local shops in Ciltheroe. Only 1.3 percent said that they visit Clitheroe Market for top-up food shopping. 8 percent of households could not identify a particular destination for top-up food purchases. On average, Zone 2 households spend £14 a week on top-up shopping. Despite visiting shops and supermarkets nearby, 53 percent travel by car. 41 percent walk.

Clothes and Footwear

Zone 2 households visit a broad spread of locations to buy clothes and footwear, but the most popular destinations are Blackburn (22 percent), followed by Preston (14 percent) and then Clitheroe (10 percent). Manchester (eight percent), the internet (8 percent) and Burnley (seven percent) follow. The remainder is split between Skipton, Whalley, Manchester Trafford Centre and Colne. 18 percent could not decide upon one location. Just under two-thirds travel by car to their destination. On average, households in Zone 2 spend £68 per visit and purchase these items once a month.

Goods such as Books, CDs and Toiletries

1.13 55 percent of Zone 2 households visit Clitheroe Town Centre to buy these goods (includes 11 percent to supermarkets, and one percent to Clitheroe Market). 13 percent of households buy these goods via the internet or mail order. Other destinations include Blackburn, Burnley, Colne, Accrington, Preston and Manchester. 10 percent of households could not decide upon one location. On average, households in Zone 1 spend £24 per visit – the least of all the zones and buy these items more than once a month.

Large Domestic Appliances

1.14 28 percent of Zone 2 households could not identify a specific location where they go to buy these goods. The most popular destination is Clitheroe Town Centre (27 percent) and then Blackburn (19 percent – both Currys and PC World). 14 percent buy these goods via the internet and mail order. The remaining 12 percent is split between other destinations including Preston. On average, Zone 2 households spend £400 per visit and buy such items once a year.

Furniture and Carpets

39 percent of Zone 2 households said they either do not buy such items on a regular basis, or could not identify a particular location. The remainder identified a broad range of locations, with the most popular location being Clitheroe shops (33 percent). Other destinations include Blackburn (14 percent), Accrington (four percent) Preston, Padiham and Whalley (all one percent). On average, households spent £940 on their last visit and purchase such items less than once every five years. Only one percent bought their last purchase via the internet or mail order.

DIY

Just under a third of people could not identify a particular location as they do not buy DIY goods on a regular basis. Of the remainder, the most popular destinations for Zone 2 households for DIY goods were Dawsons in Clitheroe (31 percent) and B&Q in Blackburn (20 percent). The remainder is split between Homebase in Accrington (seven percent), Focus on Whitebirk Drive (three percent), B&Q in Bamber Bridge and Nelson (both 2 percent) and Focus on Calverdale Road (two percent). On average, Zone 2 households spend £41 on DIY goods on each visit, and purchase them roughly once a month.

Zone 3

1.17 Zone 3 is the third largest zone to be surveyed. Both urban and rural in character, it includes Whalley, Great Harwood and Simonstone.

Main Food Shop

1.18 36 percent of Zone 3 households surveyed do their main food shopping in Clitheroe (only 0.3 percent at the market). This comprises 16 percent at Tesco, 14 percent at Sainsburys and six percent visit Booths. Seven percent could not specify a particular destination for their main food shopping. 50 percent is split between Accrington (22 percent), Blackburn (12 percent), Burnley (11 percent) and Great Harwood (five

percent). Two percent use the internet to do their main food shop. The remainder is divided between Padiham, Nelson, Preston, Skipton, Longridge and Colne. 79 percent travel by car to do their main food shop. Six percent take the bus, and 11 percent walk. On average, Zone 3 households consist of two people and spend £62 a week on food.

Top-Up Food Shop

Just under 53 percent of these households revisit supermarkets to do this (27 percent go to Clitheroe supermarkets). Interestingly, 10 percent of people visit local shops in Great Harwood for their top-up items. Six percent visit local shops in Whalley and four percent visit local shops in Ciltheroe. Local shops in Padiham, Blackburn, Burnley and Rishton also benefit. Six percent of households could not identify a particular destination for top-up food purchases. The remainder is split between Accrington, Longridge, Preston, Nelson and Colne. On average, Zone 3 households spend £14 a week on top-up shopping. 50 percent travel by car to these destinations but 43 percent walk.

Clothes and Footwear

Zone 3 households visit a broad spread of locations to buy clothes and footwear. The most popular destinations are Blackburn Town Centre (25 percent), followed by Burnley Town Centre (16 percent), Manchester City Centre (10 percent), and Accrington Town Centre (nine percent). The remainder is split between Clitheroe, Preston, Skipton, Manchester Trafford Centre, Whalley and Colne. Six percent of Zone 3 households prefer to buy clothes and footwear on the internet. 16 percent could not decide upon one location. Just under 70 percent travel by car to their destination. On average, households in Zone 3 spend £86 per visit and purchase these items once a month.

Goods such as Books, CDs and Toiletries

121 15 percent of Zone 3 households visit Clitheroe Town Centre to buy these goods (includes five percent to supermarkets, and less than one percent to Clitheroe Market). 13 percent of households buy these goods via the internet or mail order. Other destinations for these items include Blackburn (13 percent), Accrington (13 percent), Burnley Town Centre (11 percent), Great Harwood (three percent), Preston (three percent), Manchester City Centre (one percent) and the Trafford Centre (one percent). 21 percent of households could not identify a specific destination. On

average, households in Zone 3 spend £30 per visit and purchased these items more than once a month

Large Domestic Appliances

1.22 30 percent of Zone 3 households could not identify a specific location where they go to buy these goods. Of the remainder, the most popular destination is Blackburn (30 percent - Currys and PC World). 14 percent buy these goods via the internet and mail order. The remaining 26 percent is split between other destinations but largely Clitheroe (11 percent), Preston and Burnley. On average, Zone 3 households spend £355 per visit and purchase these items on average once a year.

Furniture and Carpets

1.23 54 percent of Zone 3 households said they either do not buy such items on a regular basis, or could not identify a particular location. The rest identified a broad range of locations, the most popular being Blackburn (13 percent), Clitheroe (11 percent) and Accrington (seven percent). Others key destinations include Preston, and Burnley. Four percent bought their last purchase via the internet or mail order. On average, households spent £974 on their last visit and purchase these items less than once every five years.

DIY

Just under a third of people could not identify a particular location as they do not buy DIY goods on a regular basis. For those that did, the most popular destination for Zone 3 households for DIY goods was B&Q in Blackburn (28 percent). A quarter is spread between Dawsons in Clitheroe (10 percent), Homebase in Accrington (eight percent) and B&Q in Nelson (seven percent). Other destinations include B&Q at Bamber Bridge, Focus at Calverdale Road and Whitebirk Drive, Whalley and Clitheroe town centres. On average, Zone 3 households spend £58 on DIY goods on each visit and buy these items once every two months.

Zone 4

1.25 Zone 4 is the second smallest zone to be surveyed. Both urban and rural in character, it includes Ribchester, Brownhill and Wilpshire.

Main Food Shop

1.26 13 percent of Zone 4 households surveyed do their main food shopping in Clitheroe supermarkets, equally split between Tesco, Sainsburys and Booths. By far the most

popular destination is Blackburn, attracting 64 percent of households to do their main food shopping. Eight percent could not identify a preferred location. The remaining share is split between Preston (five percent), Accrington (four percent), Great Harwood (one percent), Colne, Burnley, Longridge and the internet. 89 percent travel by car to do their main food shop. Six percent take the bus, and one percent walk. On average, Zone 4 households consist of two people and spend £60 a week on food.

Top-Up Food Shop

127 68 percent of Zone 4 households do additional top-up food shops during the week. 38 percent of these households revisit supermarkets to do this (only five percent go to Clitheroe supermarkets). A significant proportion (44 percent) of people visit local shops, mainly in Blackburn but also in Great Harwood and Whalley, for their top-up items. 13 percent of households could not identify a particular destination for top-up food purchases. On average, Zone 4 households spend £12 a week on top-up shopping – the lowest of the five zones. 71 percent travel by car to these destinations but 24 percent walk.

Clothes and Footwear

Zone 4 households visit a broad spread of locations to buy clothes and footwear, with the most popular destination by far being Blackburn Town Centre (40 percent), followed by Preston City Centre (11 percent), Manchester City Centre (six percent), Clitheroe Town Centre and Trafford Centre (both three percent). The remainder is split between Accrington, Burnley, Skipton, Whalley, Nelson and Colne. Five percent of households prefer to buy clothes and footwear on the internet. 21 percent could not decide upon one location. 77 percent travel by car to their destination. On average, households in Zone 4 spend £95 per visit and shop once a month.

Goods such as books, CDs and toiletries

Seven percent of Zone 4 households visit Clitheroe Town Centre to buy these goods (mostly to supermarkets). Eight percent of households buy via the internet or mail order. The most popular destination for these items is Blackburn (45 percent – two thirds to the town centre), followed by Preston (seven percent), Accrington and Manchester (both three percent). The remainder is split between Burnley, Skipton, Brownhill and Nelson. 23 percent of households could not identify a specific destination. On average, households in Zone 4 spend £40 per visit and buy these items more than once a month.

Large Domestic Appliances

1.30 The most popular destination to buy these goods is Blackburn (41 percent) 30 percent of households could not identify a preferred location. 11 percent buy these goods via the internet and mail order. The remainder is split between other destinations, the main ones being Clitheroe and Preston. On average, Zone 4 households spend £558 per visit and buy these items once every 1-2 years.

Furniture and Carpets

1.31 60 percent of Zone 3 households said they either do not buy such items on a regular basis, or could not identify a preferred location. For those that do, the most popular locations are Blackburn (20 percent), Clitheroe (five percent), and Accrington (four percent). The remainder is split between other destinations including the internet, Preston and Burnley. On average, households spent £1192 on their last visit and buy items less than once every five years.

DIY

1.32 27 percent of people could not identify a preferred location as they do not buy DIY goods on a regular basis. 58 percent buy at B&Q in Blackburn. The remaining 15 percent is split largely between Dawsons in Clitheroe, Homebase in Accrington, B&Q (in Preston and Bamber Bridge), Focus at Whitebirk Drive and Focus in Blackburn. On average, Zone 4 households spend £90 on DIY goods per visit and purchase these items once every six months.

Zone 5

1.33 Zone 5 is the third smallest zone to be surveyed. It includes Longridge, Chipping and Goosnargh. It extends to the west side of the M6, to include Catterall and Barton (locations in Preston City Council's area).

Main Food Shop

1.34 Only two percent of Zone 5 households do their main food shopping in Clitheroe supermarkets. By far the most preferred destinations are Preston, attracting 56 percent (Asda at Fulwood being the most popular at 38 percent) and Longridge (32 percent). One percent could not identify a preferred location. The remaining share is split between the internet, Accrington and Blackburn. 88 percent travel by car to do their main food shop. Less than one percent take the bus, and six percent walk. On average, households consist of two people and spend £68 a week on food.

Top-Up Food Shop

74 percent of Zone 5 households do additional top-up food shops during the week.
51 percent of these households revisit supermarkets (two thirds go to Longridge supermarkets). A significant proportion (44 percent) of people visit local shops, mainly in Longridge (15 percent) but also Preston, Accrington and Oswaldtwistle. The remainder could not identify a preferred destination for top-up food purchases. On average, Zone 5 households spend £14 a week on top-up shopping. 62 percent travel by car to these destinations and 32 percent walk.

Clothes and Footwear

Preston by far is the most popular location to buy clothes and footwear, 64 percent. Nine percent could not identify a preferred location. Other destinations include Manchester, Blackburn, Trafford Centre, Clitheroe, Longridge and Colne. 78 percent travel by car to their destination. 12 percent use the bus. No-one walks. On average, Zone 5 households spend £75 per visit and shop once a month.

Goods such as Books, CDs and Toiletries

1 37 50 percent of Zone 5 households visit Preston to buy these goods (one third to supermarkets). Eleven percent prefer to buy these goods via the internet or mail order. Other destinations are Longridge (15 percent) and the remainder split between Clitheroe, Manchester, Accrington and the Trafford Centre. 19 percent of households could not identify a preferred destination. On average, households in Zone 5 spend £27 per visit and buy these items more than once a month.

Large Domestic Appliances

1.38 Preston stores are the most popular destinations (43 percent). 28 percent of households could not identify a preferred location. 11 percent buy these goods via the internet and mail order. The remainder is split between other destinations including Longridge, Blackburn and Clitheroe. On average, Zone 5 households spend £336 per visit and buy these items once every 1-2 years.

Furniture and Carpets

1.39 65 percent of Zone 5 households said they either do not buy such items on a regular basis, or could not identify a preferred location. For the remaining 35 percent the most popular location was Preston (19 percent), with others identifying Longridge (eight percent), the internet (three percent) and Blackburn (one percent). On

average, households spent $\mathfrak{L}962$ on their last visit and buy items once every five years.

DIY

1.40 28 percent of people could not identify a preferred location as they do not purchase DIY goods on a regular basis. Of the remainder, the most popular destination by far is Preston (B&Qs and Wickes - 62 percent). The remaining 10 percent is split largely between Swifts in Longridge, Dawsons in Clitheroe and B&Q (in Blackburn). On average, Zone 5 households spend £76 on DIY goods per visit and purchase these items once every six months.

Appendix 11

Retail Capacity Workings (Goods Based)



Clitheroe - Convenience Goods

| Year | | Study Area | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|------|--------------------------------|------------------|----------|----------|----------|----------|----------|
| 2008 | Capita £ | | 1753 | 1429 | 1600 | 1474 | 1484 |
| | Proj. Pop | 92122 | 8776 | 6822 | 36,179 | 22,308 | 18,037 |
| | Total Spend | 142668266 | 15384328 | 9748638 | 57886400 | 32881992 | 26766908 |
| | Market Share | 0.35 | 0.7963 | 0.8513 | 0.4098 | 0.1365 | 0.0174 |
| | Captured Spend | 49222565 | 12250332 | 8299222 | 23721273 | 4487120 | 464619 |
| | | | | ļ | | | |
| 2010 | Capita £ | | 1774 | 1446 | 1619 | 1492 | 1502 |
| | Proj. Pop | 93384 | 9010 | 6873 | 36,609 | 22,636 | 18,256 |
| | Total Spend | 146383589 | 15984064 | 9939375 | 59277293 | 33765850 | 27417007 |
| | Market Share | 0.35 | 0.7963 | 0.8513 | 0.4098 | 0.1365 | 0.0174 |
| | Captured Spend | 50564377 | 12727894 | 8461601 | 24291247 | 4607732 | 475903 |
| 2040 | Carita C | | 4705 | 4 40 4 | 4000 | 4540 | 4500 |
| 2012 | Capita £ | 0.4000 | 1795 | 1464 | 1639 | 1510 | 1520 |
| | Proj. Pop | 94666 | 9254 | 6907 | 37,105 | 22,944 | 18,456 |
| | Total Spend | 150209690 | 16613932 | 10108407 | 60801381 | 34635993 | 28049977 |
| | Market Share Captured Spend | 0.35 51964116 | 0.7963 | | <u> </u> | 0.1365 | 0.0174 |
| | Captured Spend | 31904110 | 13229449 | 8605501 | 24915803 | 4726473 | 486890 |
| 2014 | Capita £ | | 1817 | 1481 | 1658 | 1528 | 1538 |
| | Proj. Pop | 95961 | 9496 | 6943 | 37,605 | 23,253 | 18,664 |
| | Total Spend | 154126332 | 17252982 | 10283026 | 62360145 | 35523685 | 28706495 |
| | Market Share | 0.35 | 0.7963 | 0.8513 | 0.4098 | 0.1365 | 0.0174 |
| | Captured Spend | 53392937 | 13738316 | 8754158 | 25554569 | 4847609 | 498286 |
| | | | | | | | |
| 2016 | Capita £ | | 1839 | 1499 | 1678 | 1546 | 1557 |
| | Proj. Pop | 97241 | 9740 | 6976 | 38,100 | 23,559 | 18,866 |
| | Total Spend | 158092156 | 17908653 | 10455884 | 63939172 | 36423056 | 29365391 |
| | Market Share | 0.35 | 0.7963 | 0.8513 | 0.4098 | 0.1365 | 0.0174 |
| | Captured Spend | 54843433 | 14260418 | 8901316 | 26201639 | 4970338 | 509723 |
| | | | | | | | |
| 2018 | Capita £ | | 1861 | 1517 | 1698 | 1565 | 1575 |
| | Proj. Pop | 98520 | 9924 | 7038 | 38,604 | 23,867 | 19,087 |
| | Total Spend | 162111652 | 18465932 | 10675397 | 65562401 | 37342026 | 30065895 |
| | Market Share | 0.35 | 0.7963 | 0.8513 | 0.4098 | 0.1365 | 0.0174 |
| | Captured Spend | 56276810 | 14704172 | 9088192 | 26866822 | 5095742 | 521882 |

2008-18 Residual Increase

£7,054,245

National Sales Density Local Sales Density £8910/sqm £5485/sqm 791sqm 1286sqm



Longridge - Convenience Goods

| Year | | Study Area | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|------|-------------------------------------|------------|----------|----------|----------|----------|----------|
| 2008 | Capita £ | | 1753 | 1429 | 1600 | 1474 | 1484 |
| | Proj. Pop | 92122 | 8776 | 6822 | 36,179 | 22,308 | 18,037 |
| | Total Spend | 142668266 | 15384328 | 9748638 | 57886400 | 32881992 | 26766908 |
| | Market Share | 0.065 | 0.001885 | _ | 0.006733 | 0.003074 | 0.327865 |
| | Captured Spend | 9295745 | 28996 | _ | 389738 | 101079 | 8775932 |
| | | | | | | | |
| 2010 | Capita £ | | 1774 | 1446 | 1619 | 1492 | 1502 |
| | Proj. Pop | 93384 | 9010 | 6873 | 36,609 | 22,636 | 18,256 |
| | Total Spend | 146383589 | 15984064 | 9939375 | 59277293 | 33765850 | 27417007 |
| | Market Share | 0.065 | 0.001885 | [- | 0.006733 | 0.003074 | |
| | Captured Spend | 9522101 | 30127 | - | 399103 | 103796 | 8989076 |
| | | | | | | | |
| 2012 | Capita £ | | 1795 | 1464 | 1639 | 1510 | 1520 |
| | Proj. Pop | 94666 | 9254 | 6907 | 37,105 | 22,944 | 18,456 |
| | Total Spend | 150209690 | 16613932 | 10108407 | 60801381 | 34635993 | 28049977 |
| | Market Share | 0.065 | 0.001885 | | 0.006733 | | |
| | Captured Spend | 9743753 | 31314 | - | 409364 | 106471 | 9196605 |
| | | | | | | | |
| 2014 | Capita £ | | 1817 | 1481 | 1658 | 1528 | 1538 |
| | Proj. Pop | 95961 | 9496 | 6943 | 37,605 | 23,253 | 18,664 |
| | Total Spend | 154126332 | 17252982 | 10283026 | 62360145 | 35523685 | 28706495 |
| | Market Share | 0.065 | 0.001885 | - | 0.006733 | 0.003074 | 0.327865 |
| | Captured Spend | 9973431 | 32518 | - | 419859 | 109199 | 9411854 |
| | | | | | | | |
| 2016 | Capita £ | | 1839 | 1499 | 1678 | 1546 | 1557 |
| | Proj. Pop | 97241 | 9740 | 6976 | 38,100 | 23,559 | 18,866 |
| | Total Spend | 158092156 | 17908653 | 10455884 | 63939172 | 36423056 | 29365391 |
| | Market Share | 0.065 | 0.001885 | - | 0.006733 | 0.003074 | 0.327865 |
| | Captured Spend | 10204091 | 33754 | _ | 430490 | 111964 | 9627883 |
| 0045 | | | | | | | |
| 2018 | Capita £ | | 1861 | 1517 | 1698 | 1565 | 1575 |
| | Proj. Pop | 98520 | 9924 | 7038 | 38,604 | 23,867 | 19,087 |
| | Total Spend | 162111652 | 18465932 | 10675397 | 65562401 | 37342026 | 30065895 |
| | Market Share | 0.065 | | _ | 0.006733 | 0.003074 | 0.327865 |
| | Captured Spend Group/NEMS Househi | 10448566 | 0.000 | - | 441419 | 114789 | 9857554 |

2008-18 Residual Increase

£1,152,822

National Sales Density Local Sales Density

£8910/sqm £5485/sqm

129sqm 629sqm



Whalley - Convenience Goods

| Year | | Study Area | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|--------|----------------|------------|----------|----------|-----------|-----------|----------|
| 2008 | Capita £ | | 1753 | 1429 | 1600 | 1474 | 1484 |
| | Proj. Pop | 92122 | 8776 | 6822 | 36,179 | 22,308 | 18,037 |
| | Total Spend | 142668266 | 15384328 | 9748638 | 57886400 | 32881992 | 26766908 |
| | Market Share | 0.000048 | - | - | 0.0000576 | 0.0001052 | - |
| | Captured Spend | 6792 | - | - | 3334 | 3458 | - |
| | | | | | | | |
| 2010 | Capita £ | | 1774 | 1446 | 1619 | 1492 | 1502 |
| | Proj. Pop | 93384 | 9010 | 6873 | 36,609 | 22,636 | 18,256 |
| | Total Spend | 146383589 | 15984064 | 9939375 | 59277293 | 33765850 | 27417007 |
| | Market Share | 0.000048 | | _ | 0.0000576 | 0.0001052 | |
| | Captured Spend | 6965 | - | - | 3414 | 3551 | _ |
| | | | | | | | |
| 2012 | Capita £ | | 1795 | 1464 | 1639 | 1510 | 1520 |
| | Proj. Pop | 94666 | 9254 | 6907 | 37,105 | 22,944 | 18,456 |
| | Total Spend | 150209690 | 16613932 | 10108407 | 60801381 | 34635993 | 28049977 |
| | Market Share | 0.000048 | - | - | 0.0000576 | 0.0001052 | - |
| | Captured Spend | 7144 | - | - | 3502 | 3642 | - |
| | | | | | | | |
| 2014 | Capita £ | | 1817 | 1481 | 1658 | 1528 | 1538 |
| | Proj. Pop | 95961 | 9496 | 6943 | 37,605 | 23,253 | 18,664 |
| | Total Spend | 154126332 | 17252982 | 10283026 | 62360145 | 35523685 | 28706495 |
| | Market Share | 0.000048 | - | _ | 0.0000576 | 0.0001052 | _ |
| | Captured Spend | 7328 | - | - | 3592 | 3736 | - |
| | | | | | | | |
| 2016 | Capita £ | | 1839 | 1499 | 1678 | 1546 | 1557 |
| 77000 | Proj. Pop | 97241 | 9740 | 6976 | 38,100 | 23,559 | 18,866 |
| | Total Spend | 158092156 | 17908653 | 10455884 | 63939172 | 36423056 | 29365391 |
| | Market Share | 0.000048 | - | - | 0.0000576 | 0.0001052 | _ |
| | Captured Spend | 7513 | - | _ | 3683 | 3830 | _ |
| | | | | | | | |
| 2018 | Capita £ | | 1861 | 1517 | 1698 | 1565 | 1575 |
| | Proj. Pop | 98520 | 9924 | 7038 | 38,604 | 23,867 | 19,087 |
| | Total Spend | 162111652 | 18465932 | 10675397 | 65562401 | 37342026 | 30065895 |
| | Market Share | 0.000048 | - | - | 0.0000576 | 0.0001052 | - |
| ****** | Captured Spend | 7703 | - | - | 3776 | 3927 | _ |

2008-18 Residual Increase

£911

National Sales Density Local Sales Density



Clitheroe - Non-Bulky Comparison Goods

| Year | | Study Area | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|------|----------------|------------|---------|---------|----------|----------|----------|
| 2008 | Capita £ | | 518 | 388 | 525 | 662 | 454 |
| | Proj. Pop | 92122 | 8776 | 6822 | 36,179 | 22,308 | 18,037 |
| | Total Spend | 49143573 | 4545968 | 2646936 | 18993975 | | 8188798 |
| | Market Share | 0.073 | 0.2193 | 0.2394 | 0.0843 | 0.0205 | 0.0056 |
| | Captured Spend | 3580389 | 996860 | 633788 | 1600783 | 303425 | 45533 |
| | | | | | | | |
| 2010 | Capita £ | | 571 | 428 | 579 | 730 | 501 |
| | Proj. Pop | 93384 | 9010 | 6873 | 36,609 | 22,636 | 18,256 |
| | Total Spend | 54934141 | 5145566 | 2940063 | 21189747 | 16520998 | 9137767 |
| | Market Share | 0.073 | 0.2193 | 0.2394 | 0.0843 | 0.0205 | 0.0056 |
| | Captured Spend | 4008411 | 1128342 | 703975 | 1785839 | 339445 | 50810 |
| | | | | | | | |
| 2012 | Capita £ | | 630 | 472 | 638 | 805 | 552 |
| | Proj. Pop | 94666 | 9254 | 6907 | 37,105 | 22,944 | 18,456 |
| | Total Spend | 61409278 | 5826617 | 3257455 | 23678214 | 18462237 | 10184756 |
| | Market Share | 0.073 | 0.2193 | | | 0.0205 | 0.0056 |
| | Captured Spend | 4489183 | 1277686 | 779972 | 1995563 | 379330 | 56632 |
| | | | | | | | |
| 2014 | Capita £ | | 698 | 523 | 708 | 892 | 612 |
| | Proj. Pop | 95961 | 9496 | 6943 | 37,605 | 23,253 | 18,664 |
| | Total Spend | 69035692 | 6629555 | 3630721 | 26608405 | 20746790 | 11420221 |
| | Market Share | 0.073 | 0.2193 | 0.2394 | 0.0843 | 0.0205 | 0.0056 |
| | Captured Spend | 5055391 | 1453758 | 869347 | 2242515 | 426269 | 63502 |
| 1110 | | | | | | | |
| 2016 | Capita £ | | 774 | 580 | 785 | 989 | 678 |
| | Proj. Pop | 97241 | 9740 | 6976 | 38,100 | 23,559 | 18,866 |
| | Total Spend | 77583550 | 7539793 | 4044910 | 29891999 | 23306954 | 12799894 |
| | Market Share | 0.073 | 0.2193 | 0.2394 | 0.0843 | 0.0205 | 0.0056 |
| | Captured Spend | 5691176 | 1653358 | 968521 | 2519252 | 478871 | 71173 |
| | | | | | | | |
| 2018 | Capita £ | | 858 | 643 | 870 | 1097 | 752 |
| | Proj. Pop | 98520 | 9924 | 7038 | 38,604 | 23,867 | 19,087 |
| | Total Spend | 87165695 | 8518124 | 4524894 | 33582965 | 26180820 | 14358893 |
| | Market Share | 0.073 | 0.2193 | 0.2394 | 0.0843 | 0.0205 | 0.0056 |
| | Captured Spend | 6399422 | 1867891 | 1083450 | 2830321 | 537918 | 79842 |

2008-2018 Residual Increase

£2,819,033

National Sales Density Local Sales Density £3500/sqm £407/sqm 805sqm 6926sqm



Longridge - Non-Bulky Comparison Goods

| Year | | Study Area | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|------|-----------------------------|-----------------|---------|--------------|----------|----------|----------|
| 2008 | Capita £ | Journal Alea | 1 | 388 | | | 454 |
| 2000 | | 92122 | 518 | • | 525 | 662 | |
| | Proj. Pop | | 8776 | 6822 | 36,179 | 22,308 | 18,037 |
| | Total Spend | 49143573 | 4545968 | 2646936 | 18993975 | 14767896 | 8188798 |
| | Market Share | 0.005 | - | - | - | - | 0.0304 |
| | Captured Spend | 249042 | - | _ | - | - | 249042 |
| | | | | | | | |
| 2010 | Capita £ | | 571 | 428 | 579 | 730 | 501 |
| | Proj. Pop | 93384 | 9010 | 6873 | 36,609 | 22,636 | 18,256 |
| | Total Spend | 54934141 | 5145566 | 2940063 | 21189747 | 16520998 | 9137767 |
| | Market Share | 0.005 | - | - | - | - | 0.0304 |
| | Captured Spend | 277903 | - | - | - | - | 277903 |
| | | | | | | | |
| 2012 | Capita £ | | 630 | 472 | 638 | 805 | 552 |
| | Proj. Pop | 94666 | 9254 | 6907 | 37,105 | 22,944 | 18,456 |
| | Total Spend | 61409278 | 5826617 | 3257455 | 23678214 | 18462237 | 10184756 |
| | Market Share | 0.005 | - | - | - | - | 0.0304 |
| | Captured Spend | 309744 | - | - | - | _ | 309744 |
| | | | | | <u></u> | | |
| 2014 | Capita £ | | 698 | 523 | 708 | 892 | 612 |
| | Proj. Pop | 95961 | 9496 | 6943 | 37,605 | 23,253 | 18,664 |
| | Total Spend | 69035692 | 6629555 | 3630721 | 26608405 | 20746790 | 11420221 |
| ···· | Market Share | 0.005 | - | - | - | - | 0.0304 |
| | Captured Spend | 347318 | | _ | - | - | 347318 |
| 2046 | Conito C | | | 500 | | | 3.72 |
| 2016 | Capita £ | 07244 | 774 | 580 | 785 | 989 | 678 |
| | Proj. Pop | 97241 | 9740 | 6976 | 38,100 | 23,559 | 18,866 |
| | Total Spend Market Share | 77583550 | 7539793 | 4044910 | 29891999 | 23306954 | 12799894 |
| | Captured Spend | 0.005 389277 | - | - | _ | - | 0.0304 |
| | Captured Spend | 309277 | _ | - | - | | 389277 |
| 2018 | Capita £ | | 050 | 640 | 070 | 4007 | 750 |
| 2010 | Proj. Pop | 98520 | 858 | 643 | 870 | 1097 | 752 |
| | | | 9924 | 7038 | 38,604 | 23,867 | 19,087 |
| | Total Spend | 87165695 | 8518124 | 4524894 | 33582965 | 26180820 | 14358893 |
| | Market Share | 0.005 | | - | _ | - | 0.0304 |
| | Captured Spend | 436691 | | - | - | - | 436691 |

2008-2018 Residual Increase

£187,648

National Sales Density Local Sales Density £3500/sqm 54sqm £125/sqm 1501sqm

Whalley - Non-Bulky Comparison Goods

| 2008 2010 | Capita £ Proj. Pop Total Spend Market Share Captured Spend Capita £ | 92122 49143573 0.012 597450 | Zone 1 518 8776 4545968 0.0033 | 388 6822 2646936 | Zone 3 525 36,179 | Zone 4 662 22,308 | Zone 5 454 18,037 |
|--------------|---|--------------------------------------|---------------------------------------|------------------------|--------------------------|--------------------------------|--|
| | Proj. Pop Total Spend Market Share Captured Spend | 49143573 0.012 | 8776 4545968 0.0033 | 6822 2646936 | 36,179 | | |
| | Total Spend Market Share Captured Spend | 49143573 0.012 | 4545968 0.0033 | 2646936 | | 22,300 | |
| | Market Share Captured Spend | 0.012 | 0.0033 | | 18993975 | 14767896 | 8188798 |
| | Captured Spend | | | 0.0195 | | *** | |
| | • | 001400 | 15017 | 51734 | 53162 | 477537 | 0.0000 |
| 2010 | Capita £ | | 13017 | 51734 | 53162 | 4//55/ | |
| 2010 | Capita L | | E74 | 400 | F70 | 700 | 504 |
| | Proj. Pop | 93384 | 571 | 428 | 579 | 730 | 501 |
|] | | | 9010 | 6873 | 36,609 | 22,636 | 18,256 |
| | Total Spend | 54934141 | 5145566 | 2940063 | 21189747 | 16520998 | 9137767 |
| <u> </u> | Market Share | 0.012 | 0.0033 | | | 0.0323 | |
| | Captured Spend | 667994 | 16998 | 57463 | 59307 | 534225 | 0 |
| | | | | | | | |
| 2012 | Capita £ | | 630 | 472 | 638 | 805 | 552 |
| | Proj. Pop | 94666 | 9254 | 6907 | 37,105 | 22,944 | 18,456 |
| | Total Spend | 61409278 | 5826617 | 3257455 | 23678214 | 18462237 | 10184756 |
| | Market Share | 0.012 | 0.0033 | 0.0195 | 0.0028 | 0.0323 | 0.0000 |
| | Captured Spend | 746184 | 19248 | 63666 | 66272 | 596998 | 0 |
| | | | | | | | |
| 2014 | Capita £ | | 698 | 523 | 708 | 892 | 612 |
| | Proj. Pop | 95961 | 9496 | 6943 | 37,605 | 23,253 | 18,664 |
| | Total Spend | 69035692 | 6629555 | 3630721 | 26608405 | 20746790 | 11420221 |
| | Market Share | 0.012 | 0.0033 | 0.0195 | 0.0028 | 0.0323 | 0.0000 |
| (| Captured Spend | 838207 | 21901 | 70961 | 74473 | 670871 | 0 |
| | | | | | | | |
| 2016 | Capita £ | | 774 | 580 | 785 | 989 | 678 |
| | Proj. Pop | 97241 | 9740 | 6976 | 38,100 | 23,559 | 18,866 |
| | Total Spend | 77583550 | 7539793 | 4044910 | 29891999 | 23306954 | 12799894 |
| | Market Share | 0.012 | 0.0033 | 0.0195 | 0.0028 | 0.0323 | 0.0000 |
| (| Captured Spend | 941285 | 24907 | 79057 | 83664 | 753657 | 0 |
| | | | | | | | |
| 2018 | Capita £ | | 858 | 643 | 870 | 1097 | 752 |
| | Proj. Pop | 98520 | 9924 | 7038 | 38,604 | 23,867 | 19,087 |
| | Total Spend | 87165695 | 8518124 | 4524894 | 33582965 | 26180820 | 14358893 |
| | Market Share | 0.012 | 0.0033 | 0.0195 | 0.0028 | 0.0323 | 0.0000 |
| 10 | Captured Spend | 1057158 | 28139 | 88438 | 93994 | 846587 | 0.0000 |

2008-2018 Residual Increase

£459,709

National Sales Density Local Sales Density

£3500/sqm 131sqm £300/sqm 1532sqm



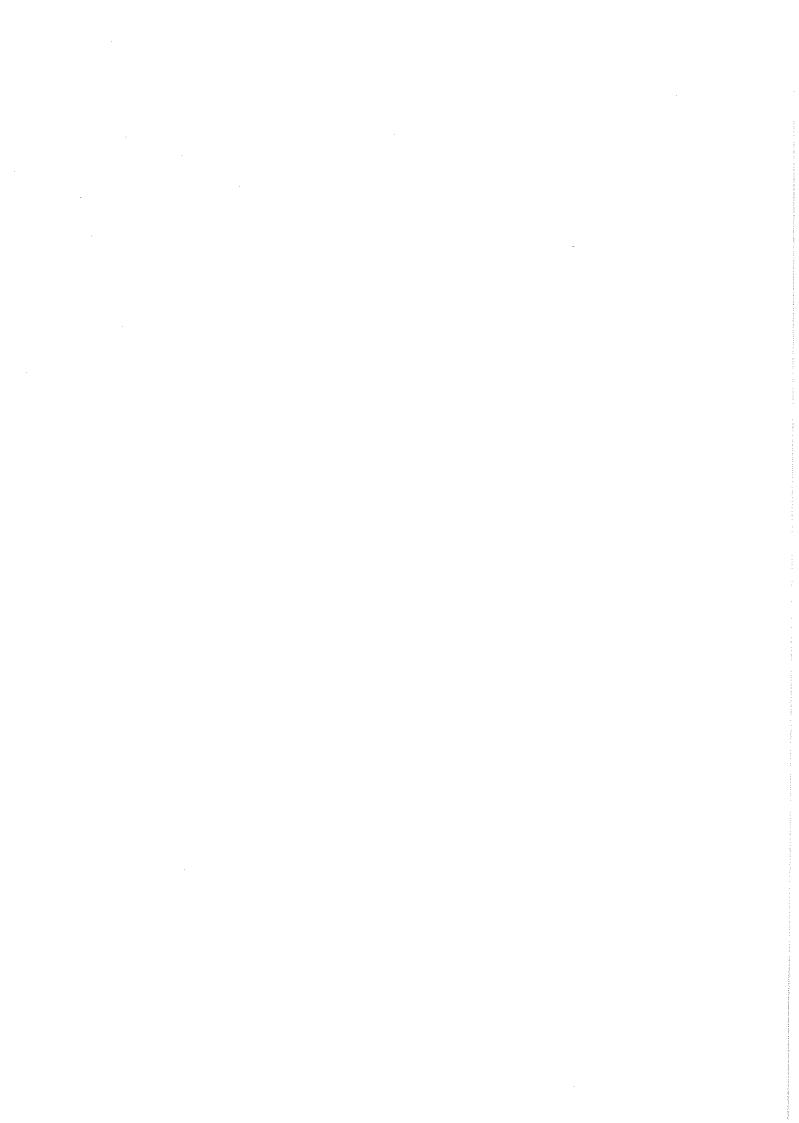
Clitheroe - Bulky Comparison Goods

| Year | | Study Area | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|------|----------------|------------|----------|---------|----------|----------|----------|
| 2008 | Capita £ | | 961 | 402 | 473 | 480 | 463 |
| | Proj. Pop | 92122 | 8776 | 6822 | 36,179 | 22,308 | 18,037 |
| | Total Spend | 47347818 | 8433736 | 2742444 | 17112667 | 10707840 | 8351131 |
| | Market Share | 0.127 | 0.2500 | 0.4714 | 0.1163 | 0.0561 | |
| | Captured Spend | 6003978 | 2108781 | 1292674 | 1989984 | 600282 | 12256 |
| | | | | | | | |
| 2010 | Capita £ | | 1060 | 443 | 521 | 529 | 510 |
| | Proj. Pop | 93384 | 9010 | 6873 | 36,609 | 22,636 | 18,256 |
| | Total Spend | 52981102 | 9546118 | 3046148 | 19090953 | | 9318912 |
| | Market Share | 0.127 | 0.2500 | 0.4714 | 0.1163 | 0.0561 | 0.0015 |
| | Captured Spend | 6728002 | 2386923 | 1435827 | 2220033 | 671542 | 13677 |
| | | | **** | | | | 1 |
| 2012 | Capita £ | | 1168 | 489 | 575 | 583 | 563 |
| | Proj. Pop | 94666 | 9254 | 6907 | 37,105 | 22,944 | 18,456 |
| | Total Spend | 59290719 | 10809611 | 3374992 | 21332943 | 13386516 | 10386656 |
| | Market Share | 0.127 | 0.2500 | 0.4714 | 0.1163 | 0.0561 | 0.0015 |
| | Captured Spend | 7540119 | 2702848 | 1590830 | 2480748 | 750449 | 15244 |
| | | | | | | *** | |
| 2014 | Capita £ | | 1295 | 542 | 637 | 647 | 624 |
| | Proj. Pop | 95961 | 9496 | 6943 | 37,605 | 23,253 | 18,664 |
| | Total Spend | 66723468 | 12299233 | 3761726 | 23972905 | 15042990 | 11646613 |
| | Market Share | 0.127 | 0.2500 | 0.4714 | 0.1163 | 0.0561 | 0.0015 |
| | Captured Spend | 8496581 | 3075315 | 1773121 | 2787742 | 843311 | 17093 |
| | | 1111 | | | | **** | |
| 2016 | Capita £ | | 1436 | 601 | 707 | 717 | 692 |
| | Proj. Pop | 97241 | 9740 | 6976 | 38,100 | 23,559 | 18,866 |
| | Total Spend | 75062983 | 13987916 | 4190861 | 26931268 | 16899302 | 13053636 |
| | Market Share | 0.127 | 0.2500 | 0.4714 | 0.1163 | 0.0561 | 0.0015 |
| | Captured Spend | 9571247 | 3497555 | 1975397 | 3131761 | 947376 | 19158 |
| | | | | | " | ····· | ,, |
| 2018 | Capita £ | | 1592 | 666 | 784 | 795 | 767 |
| | Proj. Pop | 98520 | 9924 | 7038 | 38,604 | 23,867 | 19,087 |
| | Total Spend | 84374356 | 15802928 | | 30256652 | 18983072 | 14643540 |
| | Market Share | 0.127 | 0.2500 | 0.4714 | 0.1163 | 0.0561 | 0.0015 |
| | Captured Spend | 10765332 | 3951383 | 2209805 | 3518461 | 1064193 | 21491 |

2008-2018 Residual Increase

£4,761,355

National Sales Density Local Sales Density £3500/sqm 1360sqm £1756/sqm 2711sqm



Longridge - Bulky Comparison Goods

| Year | | Study Area | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|------|----------------------|------------------|--------------|----------|----------|----------|-------------------|
| 2008 | Capita £ | | 961 | 402 | 473 | 480 | 463 |
| | Proj. Pop | 92122 | 8776 | 6822 | 36,179 | 22,308 | 18,037 |
| | Total Spend | 47347818 | 8433736 | 2742444 | 17112667 | 10707840 | 8351131 |
| | Market Share | 0.029 | - | - | - | _ | 0.1643 |
| | Captured Spend | 1371864 | _ | - | - | - | 1371864 |
| 0010 | | | | | | | |
| 2010 | Capita £ | | 1060 | 443 | 521 | 529 | 510 |
| | Proj. Pop | 93384 | 9010 | 6873 | 36,609 | 22,636 | 18,256 |
| | Total Spend | 52981102 | 9546118 | 3046148 | 19090953 | 11978971 | 9318912 |
| | Market Share | 0.029 | _ | - | - | - | 0.1643 |
| | Captured Spend | 1530844 | - | _ | _ | - | 1530844 |
| 2012 | Capita £ | | 1168 | 489 | 575 | 583 | 563 |
| 2012 | Proj. Pop | 94666 | 9254 | 6907 | 37,105 | 22,944 | |
| | Total Spend | 59290719 | 10809611 | 3374992 | 21332943 | | 18,456 |
| | Market Share | 0.029 | 10009011 | 3374992 | 21332943 | 13386516 | 10386656 |
| | Captured Spend | 1706245 | | | - | - | 0.1643 1706245 |
| | Captured Opend | 1700240 | _ | <u>-</u> | - | | 1706245 |
| 2014 | Capita £ | <u> </u> | 1295 | 542 | 637 | 647 | 624 |
| | Proj. Pop | 95961 | 9496 | 6943 | 37,605 | 23,253 | 18,664 |
| | Total Spend | 66723468 | 12299233 | 3761726 | 23972905 | 15042990 | 11646613 |
| | Market Share | 0.029 | | _ | - | _ | 0.1643 |
| | Captured Spend | 1913222 | - | - | - | - | 1913222 |
| | | | | | | | |
| 2016 | Capita £ | | 1436 | 601 | 707 | 717 | 692 |
| | Proj. Pop | 97241 | 9740 | 6976 | 38,100 | 23,559 | 18,866 |
| | Total Spend | 75062983 | 13987916 | 4190861 | 26931268 | 16899302 | 13053636 |
| | Market Share | 0.029 | _ | _ | - | | 0.1643 |
| | Captured Spend | 2144357 | | _ | - | - | 2144357 |
| 2018 | Capita £ | | 1592 | 666 | 704 | 705 | |
| 2010 | Proj. Pop | 98520 | | 666 | 784 | 795 | 767 |
| | Total Spend | 84374356 | 9924 | 7038 | 38,604 | 23,867 | 19,087 |
| | Market Share | | 15802928 | 4688163 | 30256652 | 18983072 | 14643540 |
| - | Captured Spend | 0.029 2405535 | | - | | | 0.1643 |
| | Group/NEMS Household | | - | - | - | - | 2405535 |

2008-2018 Residual Increase

£1,033,672

National Sales Density
Local Sales Density

£3500/sqm £617/sqm 295sqm 1675sqm



Whalley - Bulky Comparison Goods

| Year | | Study Area | Zone 1 | Zone 2 | Zone 3 | Zone 4 | Zone 5 |
|------|----------------|------------|----------|---------|----------|----------|----------|
| 2008 | Capita £ | | 961 | 402 | 473 | 480 | 463 |
| | Proj. Pop | 92122 | 8776 | 6822 | 36,179 | 22,308 | 18,037 |
| | Total Spend | 47347818 | 8433736 | 2742444 | 17112667 | 10707840 | 8351131 |
| | Market Share | 0.004 | - | 0.0260 | 0.0069 | - | |
| | Captured Spend | 188592 | - | 71230 | 117363 | - | - |
| | | | | | | | |
| 2010 | Capita £ | | 1060 | 443 | 521 | 529 | 510 |
| | Proj. Pop | 93384 | 9010 | 6873 | 36,609 | 22,636 | 18,256 |
| | Total Spend | 52981102 | 9546118 | 3046148 | 19090953 | 11978971 | 9318912 |
| | Market Share | 0.004 | - | 0.0260 | 0.0069 | - | |
| | Captured Spend | 210048 | - | 79118 | 130930 | - | - |
| | | | | | | | |
| 2012 | Capita £ | | 1168 | 489 | 575 | 583 | 563 |
| | Proj. Pop | 94666 | 9254 | 6907 | 37,105 | 22,944 | 18,456 |
| | Total Spend | 59290719 | 10809611 | 3374992 | 21332943 | 13386516 | 10386656 |
| | Market Share | 0.004 | - | 0.0260 | 0.0069 | _ | |
| | Captured Spend | 233965 | - | 87659 | 146306 | - | _ |
| 2044 | Comite C | | 4005 | F.40 | | | |
| 2014 | Capita £ | 05004 | 1295 | 542 | 637 | 647 | 624 |
| | Proj. Pop | 95961 | 9496 | 6943 | 37,605 | 23,253 | 18,664 |
| | Total Spend | 66723468 | 12299233 | 3761726 | 23972905 | 15042990 | 11646613 |
| | Market Share | 0.004 | - | 0.0260 | 0.0069 | _ | |
| | Captured Spend | 262115 | <u>.</u> | 97703 | 164412 | | - |
| 2046 | Operity C | | 4.100 | 004 | | | |
| 2016 | Capita £ | 07044 | 1436 | 601 | 707 | 717 | 692 |
| | Proj. Pop | 97241 | 9740 | 6976 | 38,100 | 23,559 | 18,866 |
| | Total Spend | 75062983 | 13987916 | 4190861 | 26931268 | 16899302 | 13053636 |
| | Market Share | 0.004 | _ | 0.0260 | 0.0069 | - | |
| | Captured Spend | 293550 | - | 108849 | 184701 | | - |
| 2018 | Capita £ | | 1592 | 666 | 704 | 705 | 707 |
| 2010 | | 98520 | | 666 | 784 | 795 | 767 |
| | Proj. Pop | | 9924 | 7038 | 38,604 | 23,867 | 19,087 |
| | Total Spend | 84374356 | 15802928 | 4688163 | 30256652 | 18983072 | 14643540 |
| | Market Share | 0.004 | - | 0.0260 | 0.0069 | - | _ |
| | Captured Spend | 329273 | | 121766 | 207507 | - | |

2008-2018 Residual Increase

£140,681

National Sales Density Local Sales Density £3500/sqm £241/sqm 40sqm 584sqm

Appendix 12

Retailer Survey Analysis



CLITHEROE RETAIL QUESTIONNAIRE

Questionnaires were distributed to 210 retailers in Clitheroe. 54 responded, giving a 26 percent response rate.

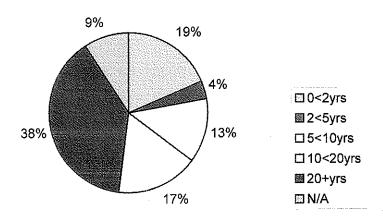
The main aim of the questionnaire was to understand retailer concerns and views, in order to identify ways to promote new retail growth.

The results of the survey are shown below and key issues are highlighted in Section 9.0 of the main report.

Business Activity

| Business Activity | Number of Responses | Percentage of Responses |
|---------------------------|---------------------|-------------------------|
| Clothes/accessories | 14 | 26 |
| Café/food Retailers | 10 | 18.5 |
| Professional | - | - |
| Health | 2 | 3.7 |
| Service provider | 7 | 13 |
| Household/furniture shops | 2 | 3.7 |
| Gift/antiques shops | 4 | 7.4 |
| Other | 13 | 24 |
| N/A | 2 | 3.7 |
| Total | 54 | 100 |

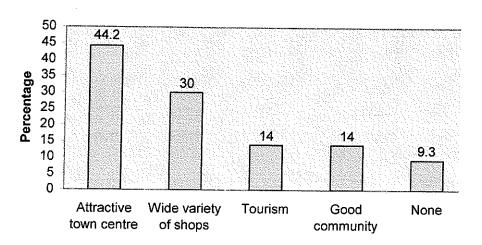
Years Established



- Most businesses have been established for more than 20 years, indicating a fairly stable retail sector
- In the last two years more shops (19 percent) have opened.

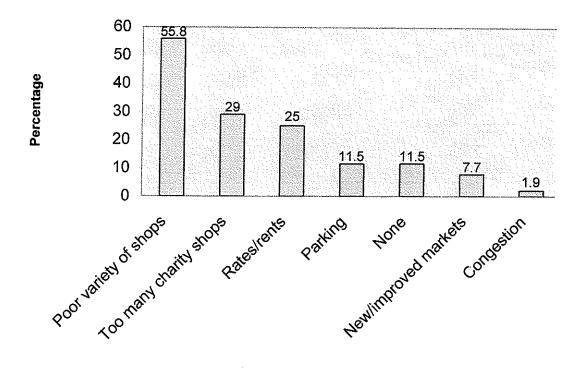
Retailer Perceptions





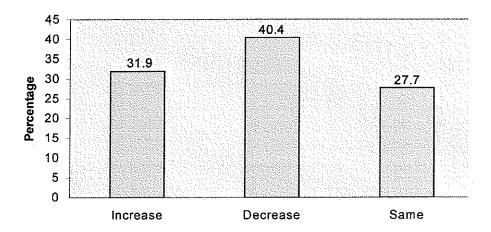
- Most retailers believe it is an attractive town centre
- They rate the wide variety of shops, tourism and good community.

Bad Points



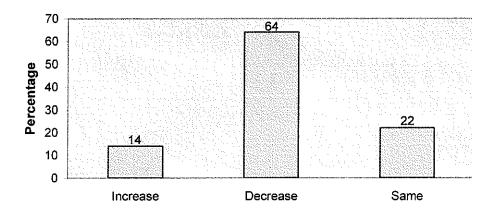
 The main concerns of town centre retailers are the poor variety of shops, number of charity shops and expense of rents and rates in the town centre.

Change in trade, last four years



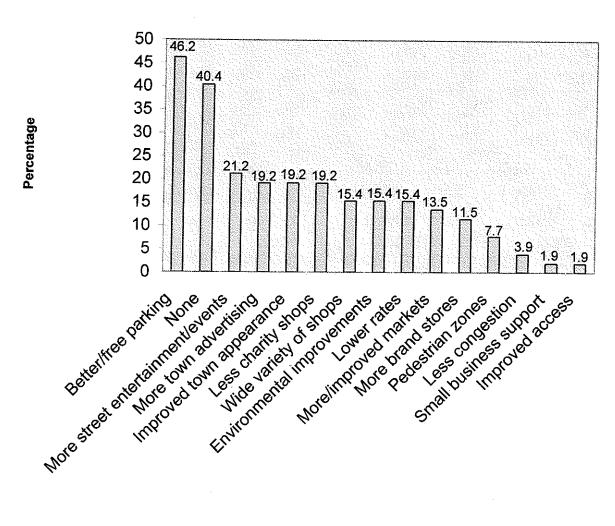
 Most businesses noted a decrease in trade over the last four years, a key concern for retailers.

Change in footfall, last four years



• Most retailers noted a decrease in footfall painting a negative picture for the town.

Suggestions to increase trade



- Most retailers think better and free parking would increase trade
- More street entertainment and events, town advertising, and an improved town appearance (shop fronts and safer footpaths) and the provision of less charity shops were also popular suggestions.

LONGRIDGE RETAIL QUESTIONNAIRE

Questionnaires were distributed to 100 retailers in Longridge. There were 27 responses, representing a 27 percent response rate.

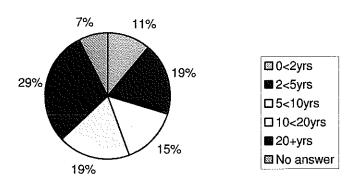
The main aim of the questionnaire was to understand retailer views, in order to identify ways to promote new retail growth.

The results of the survey are shown below and key issues are highlighted in Section 9.0 of the main report.

Business Activity

| Business Activity | Number of Responses | Percentage of Responses |
|---------------------------|---------------------|-------------------------|
| Clothes/accessories | 4 | 14.8 |
| Café/food Retailers | 2 | 7.4 |
| Professional | 3 | 11.2 |
| Health | 4 | 14.8 |
| Service provider | 2 | 7.4 |
| Household/furniture shops | 5 | 18.5 |
| Gift/antiques shops | 2 | 7.4 |
| Other | 4 | 14.8 |
| N/A | 1 | 3.7 |
| Total | 27 | 100 |

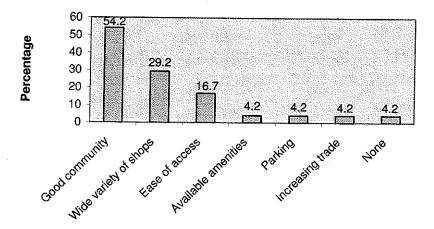
Years Established



- Most retailers have been established for over 20 years. This indicates a relatively stable retailing sector
- 11 percent of businesses have opened in the last two years showing evidence of some new growth.

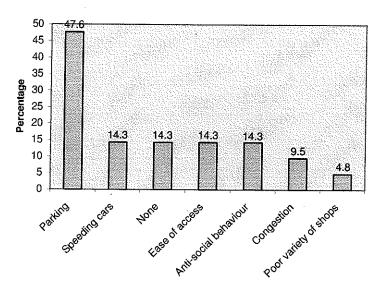
Retailer Perceptions

Good Points



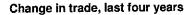
- Over half (54 percent) of retailers rated the good community spirit in the town
- Retailers also value the wide range of shops and ease of access to the town centre.

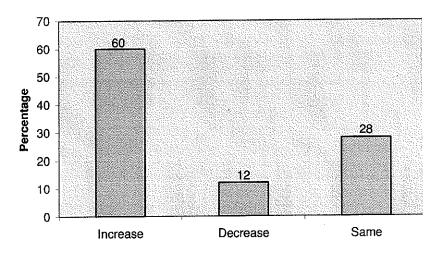
Bad Points



- Most retailers are concerned about parking (mostly lack of but also availability and/or expense)
- Access (such as public transport, roads and location), speeding cars and anti-social behaviour are also main concerns.

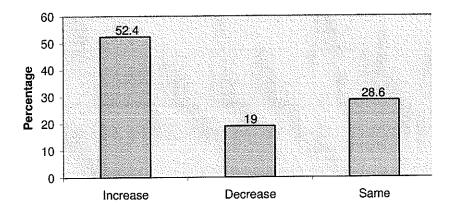
Trade and Footfall





 The majority of businesses have noted an increase in trade over the last four years painting a positive picture of the town centre.

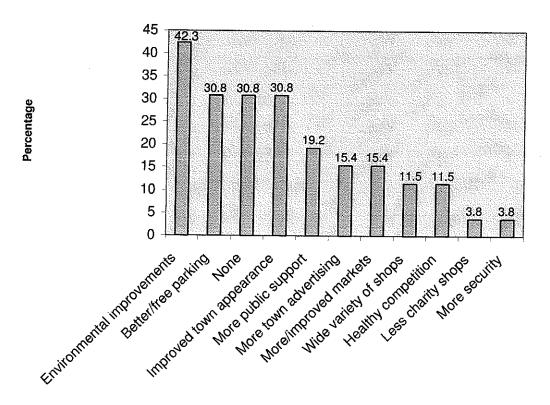
Change in footfall, last four years



Most businesses have noted an increase in footfall over the last four years.

Trade Promotion

Suggestions to improve trade



- Most town centre retailers believe environmental improvements would increase trade in the town centre
- Better parking and an improved town appearance (e.g. footpaths and shop fronts) would also improve trade.

WHALLEY RETAIL QUESTIONNAIRE

Questionnaires were distributed to 54 local retailers in Whalley. 20 shops responded, giving a 37 percent response rate.

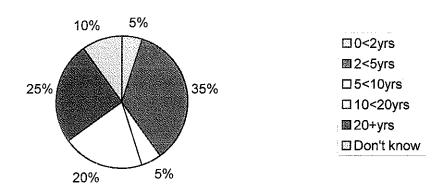
The main aim of the questionnaire was to understand retailer concerns and views, in order to identify ways to promote new retail growth.

The results of the survey are shown below and key issues are highlighted in Section 9.0 of the main report.

Business Activity

| Business Activity | Number of Responses | Percentage of Responses |
|---------------------------|---------------------|-------------------------|
| Clothes/accessories | 6 | 30 |
| Café/food Retailers | 4 | 20 |
| Professional | - | - |
| Health | 1 | 5 |
| Service provider | 5 | 25 |
| Household/furniture shops | - | - |
| Gift/antiques shops | 2 | 10 |
| Other | 2 | . 10 |
| N/A | - | - |
| Total | 20 | 100 |

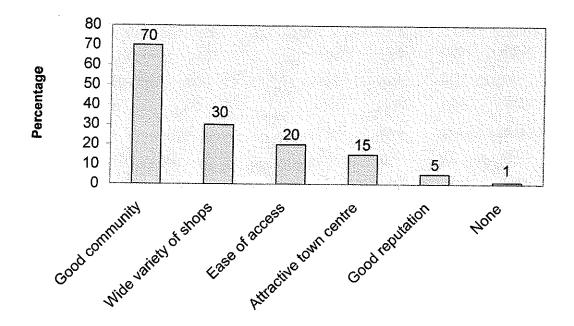
Years Established



- Most businesses (35 percent) have been established for 2-5years
- 25 percent of businesses have been established for 20+ years
- Only five percent of businesses have been established for between 10-20years, and a further five percent in the last two years.

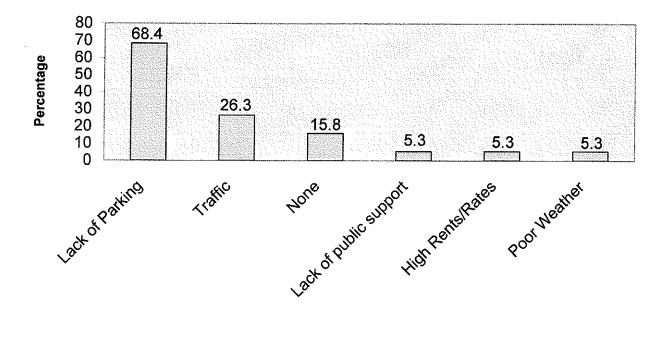
Retailer Perceptions

Good Points



Most town centre retailers said that the community is the town's best feature.
 They also rated the wide variety of shops and ease of access.

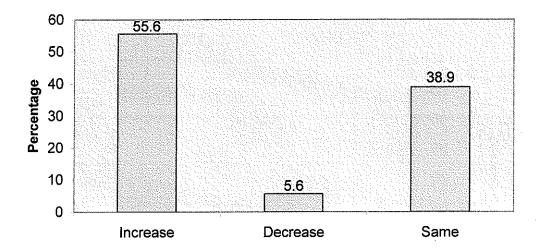
Bad Points



- Parking is the major concern (mainly lack of, but also expense and flexibility)
- Traffic congestion, high business rates and rents, poor weather and lack of public support are also concerns.

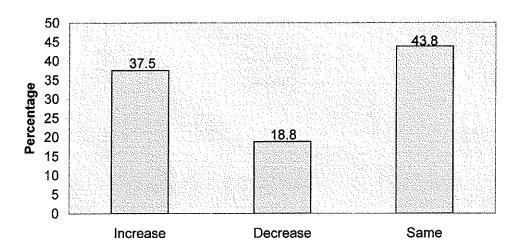
Trade and Footfall





The majority of businesses noted an increase in trade over the last four years.
 Very few noted a decrease.

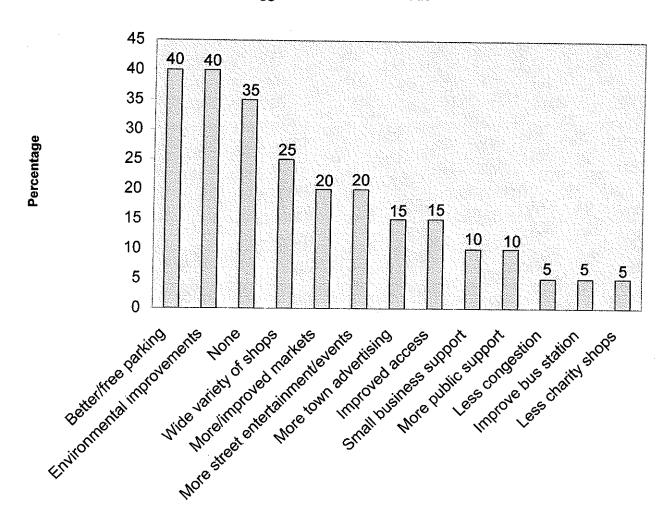
Changes in footfall, last four years



- The majority of town centre retailers believe that footfall has stayed the same.
- A smaller but significant proportion (38 percent), believe this has increased.

Improvements

Suggestions to increase trade



- Better parking, environmental improvements and improving the variety of shops were the most common suggestions
- More improved markets, street entertainment, events and better advertising were also thought to be needed to increase trade

Appendix 13

GOAD Plan Summaries

(Floorspace sq ft)

experían

Centre:

Clitheroe

Base:

All UK Centres

Centre Selection: All Outlets Survey Date:

21/11/2007

| | Туре | Floorspace sq ft | Area % | Base % | index |
|-----------------|---|------------------|------------|------------|------------------|
| Convenie | | | | | |
| G1A | Bakers | 5,000 | 1.64 | 1.01 | 162 |
| G1B | Butchers | 3,700 | 1.22 | 0.45 | 271 |
| G1C | Greengrocers & Fishmongers | 600 | 0 20 | 1 39 | 14 |
| G1D | Groceries & Frozen Foods | 82,100 | 26.96 | 12.19 | 221 |
| G1E | Off Licences & Home Brew | 2,100 | 0 69 | 0 48 | 143 |
| G1F | CTN & Convenience | 3,100 | 1.02 | 1.66 | 62 |
| | Total | 96,600 | 31.72 | 17.18 | 185 |
| Comparie | | | | | |
| Comparis G2A | | 2.722 | | | |
| G2B | Footwear & Repairs | 2,700 | 0.89 | 1 58 | 56 |
| G2C | Mens & Boys Wear | 4,100 | 1.35 | 0.93 | 145 |
| G2D | Womens, Girls & Childrens | 14,900 | 4 89 | 4 51 | 108 |
| G2E | Mixed & General Clothing | 7,600 | 2.50 | 5.59 | 45 |
| G2E G2F | Furniture, Carpets & Textiles | 20,100 | 6.60 | 4.68 | 141 |
| | Books, Arts, Crafts, Stationers & Copying | 11,700 | 3.84 | 3.34 | 115 |
| G2G | Electrical, Home Ent, Telephones & Video | 14,300 | 4.70 | 3 50 | 134 |
| G2H | DIY, Hardware & Household Goods | 2,400 | 0.79 | 5.09 | 15 |
| G2I | Gifts, China, Glass & Leather Goods | 400 | 0.13 | 0.90 | 15 |
| G2J | Cars, Motor Cycles & Accessories | 6,200 | 2.04 | 2 18 | 93 |
| G2K | Chemists, Toiletries & Opticians | 10,600 | 3.48 | 4.02 | 87 |
| G2L | Variety, Department & Catalogue Showrooms | , | 5.42 | 7 87 | 69 |
| G2M | Florists & Gardens | 3,200 | 1 05 | 0.48 | 219 |
| G2N | Sports, Toys, Cycles & Hobbies | 3,000 | 0.99 | 2 45 | 40 |
| G2O | Jewellers, Clocks & Repairs | 3,500 | 1.15 | 0.99 | 116 |
| G2P | Charity, Pets & Other Comparison | 10,300 | 3.38 | 2 47 | 137 |
| | Total | 131,500 | 43.19 | 50.59 | 85 |
| Service | | | | | |
| G3A | Restaurants, Cafes, Fast Food & Take Away | 16,000 | 5 25 | 9 41 | 56 |
| G3B | Hairdressing, Beauty & Health | 13,200 | 4.33 | 3.63 | 119 |
| G3C | Launderettes & Dry Cleaners | 1,300 | 0.43 | 0.48 | 88 |
| G3D | Travel Agents | 1,600 | 0.53 | 0.90 | 59 |
| G3E | Banks & Financial Services | 12,000 | 3.94 | 4.70 | 84 |
| G3F | Building Societies | 3,000 | 0.99 | 0.53 | 188 |
| G3G | Estate Agents & Auctioneers | 8,700 | 2 86 | 2.23 | |
| | Total | 55,800 | 18,33 | 21.88 | 128 84 |
| | | | | # t | <u> </u> |
| Miscellane | | | | | |
| G4A | Employment, Careers, Pos & Info | 4,900 | 1.61 | 1 09 | 147 |
| G4B | Vacant | 15,700 | 5 16 | 9.25 | 56 |
| | Total | 20,600 | 6.77 | 10.34 | 65 |
| | Centre Total | 304,500 Fi | oorspace i | n Square I | eet |

Printed on: 17/06/2008

(Outlet Count)

experian

Centre:

Clitheroe

Base:

All UK Centres

Centre Selection: All Outlets

Survey Date:

21/11/2007

| Conveni | Type | | Outlets | Area % | Base % | index |
|------------|---|---------------|------------|--------|--------|-------|
| G1A | Bakers | | 4 | 0.40 | 4.0= | |
| G1B | Butchers | | 4 | 2.12 | 1.95 | 108 |
| G1C | | | 2 | 1.06 | 0.82 | 128 |
| G1D | Greengrocers & Fishmongers Groceries & Frozen Foods | 5 | 1 | 0 53 | 0.68 | 78 |
| G1E | | | 8 | 4.23 | 2.93 | 144 |
| G1F | Off Licences & Home Brew | | 2 | 1.06 | 0.74 | 142 |
| GIF | CTN & Convenience | Takal | 2 | 1.06 | 2 31 | 46 |
| | | Totai | 19 | 10.05 | 9.44 | 106 |
| Compari | son | | | | | |
| G2A | Footwear & Repairs | | 3 | 1.59 | 2.18 | 73 |
| G2B | Mens & Boys Wear | | 4 | 2.12 | 1.10 | 192 |
| G2C | Womens, Girls & Childrens | | 16 | 8 47 | 5.20 | 163 |
| G2D | Mixed & General Clothing | | 4 | 2.12 | 3.45 | 61 |
| G2E | Furniture, Carpets & Textiles | | 14 | 7.41 | 4.05 | 183 |
| G2F | Books, Arts, Crafts, Stationers | & Convina | 11 | 5 82 | 4.03 | |
| G2G | Electrical, Home Ent, Telepho | | 11 | 5 82 | | 138 |
| G2H | DIY, Hardware & Household (| | 2 | | 4.43 | 131 |
| G21 | Gifts, China, Glass & Leather | | 1 | 1.06 | 2.91 | 36 |
| G2J | Cars, Motor Cycles & Accesso | | | 0.53 | 1.70 | 31 |
| G2K | Chemists, Toiletries & Opticial | | 2 | 1 06 | 1.39 | 76 |
| G2L | Variety, Department & Catalog | | 8 | 4.23 | 3.93 | 108 |
| G2L G2M | Florists & Gardens | gue Snowrooms | 2 | 1.06 | 0.84 | 125 |
| G2N | | | 3 | 1.59 | 1.08 | 147 |
| G2N G2O | Sports, Toys, Cycles & Hobbie | es : | 3 | 1.59 | 2.30 | 69 |
| G2P | Jewellers, Clocks & Repairs | • | 5 | 2.65 | 2.18 | 122 |
| GZP | Charity, Pets & Other Compar | | 12 | 6.35 | 3.70 | 172 |
| | | Total | 101 | 53.44 | 44.66 | 120 |
| Service | | | | | | |
| G3A | Restaurants, Cafes, Fast Food | l & Take Away | 15 | 7.94 | 14.70 | 54 |
| G3B | Hairdressing, Beauty & Health | | 18 | 9.52 | 7.55 | 126 |
| G3C | Launderettes & Dry Cleaners | | 2 | 1.06 | 1 03 | 103 |
| G3D | Travel Agents | | 2 | 1.06 | 1.50 | |
| G3E | Banks & Financial Services | | 9 | 4.76 | 4.28 | 71 |
| G3F | Building Societies | | 2 | 1.06 | | 111 |
| G3G | Estate Agents & Auctioneers | | 8 | | 0.63 | 168 |
| | | Total | 5 6 | 4.23 | 3.98 | 106 |
| | | | | 29.63 | 33,65 | 88 |
| Miscellan | eous | | | · | | |
| G4A | Employment, Careers, Pos & I | nfo | 2 | 1.06 | 1.30 | 81 |
| G4B | Vacant | | 11 | 5.82 | 10.94 | 53 |
| | | Total | 13 | 6.88 | 12.24 | 56 |
| | | Centre Total | 189 Out | lets | | |
| | | | | | | |

Printed on: 17/06/2008

Page:



(Outlet Count)

experian

Centre:

Clitheroe

Base:

All UK Centres

Centre Selection: All Outlets

Survey Date: 21/11/2007

| Туре | Outlets | Area % | Base % | Index |
|--|-------------------------------------|--|---|--|
| Distribution of Outlets by Floorspace Under 1,000 square feet Between 1,000 and 2,499 square feet Between 2,500 and 4,999 square feet Between 5,000 and 9,999 square feet Between 10,000 and 14,999 square feet Between 15,000 and 19,999 square feet Between 20,000 and 29,999 square feet 30,000 square feet and above | 105 63 16 1 1 0 3 | 55.56 33.33 8 47 0.53 0.53 0.00 1.59 0.00 | 43 48 40 57 10 22 3 30 1.01 0.47 0.44 0.51 | 127.78 82.16 82.83 16.02 52.47 0.00 359.93 0.00 |

Printed on: 17/06/2008 Page: 2



(Floorspace sq ft)

Centre:

Longridge

Base:

All UK Centres

Centre Selection: All Outlets Survey Date:

30/11/2007

| Conveni | Туре | | Floorspace sq ft | Area % | Base % | Index |
|--------------|--|---------------|------------------|------------|------------|-------|
| G1A | Bakers | | • | | | _ |
| G1A G1B | Butchers | | 0 | 0.00 | 1.01 | 0 |
| G1C | Greengrocers & Fishmonger | | 3,400 | 2.50 | 0 45 | 558 |
| G1D | Groceries & Frozen Foods | 5 | 400 | 0 29 | 1.39 | 21 |
| G1E | Off Licences & Home Brew | | 41,800 | 30.78 | 12.19 | 252 |
| G1F | CTN & Convenience | | 1,600 | 1.18 | 0.48 | 244 |
| GIF | CTN & Convenience | Total | 7,400 | 5.45 | 1.66 | 329 |
| | | Total | 54,600 | 40.21 | 17.18 | 234 |
| Comparis | son | | | | ··· | |
| G2A | Footwear & Repairs | | E00 | 0.07 | 4.50 | -00 |
| G2B | Mens & Boys Wear | | 500 500 | 0.37 | 1.58 | 23 |
| G2C | Womens, Girls & Childrens | | | 0.37 | 0.93 | 40 |
| G2D | Mixed & General Clothing | | 2,900 | 2.14 | 4.51 | 47 |
| G2E | Furniture, Carpets & Textiles | | 700 6 500 | 0 52 | 5.59 | 9 |
| G2F | Books, Arts, Crafts, Stationer | | 6,500 | 4.79 | 4 68 | 102 |
| G2G | Electrical Home Ent Telenh | s & Copying | 2,200 | 1.62 | 3.34 | 49 |
| G2H | Electrical, Home Ent, Telepho DIY, Hardware & Household | | 1,700 | 1.25 | 3.50 | 36 |
| G211 | Gifts, China, Glass & Leather | | 13,300 | 9 79 | 5.09 | 192 |
| G2J | Cars, Motor Cycles & Access | | 2,200 | 1.62 | 0.90 | 179 |
| G25 G2K | | | 5,600 | 4.12 | 2.18 | 189 |
| G2L | Chemists, Toiletries & Opticia | ans | 2,700 | 1 99 | 4.02 | 49 |
| G2M | Variety, Department & Catalo Florists & Gardens | gue Snowrooms | | 0.00 | 7.87 | 0 |
| G2N | | | 2,000 | 1.47 | 0.48 | 307 |
| G20 | Sports, Toys, Cycles & Hobbi | es | 0 | 0.00 | 2.45 | 0 |
| G2D G2P | Jewellers, Clocks & Repairs | -i | 600 | 0.44 | 0 99 | 45 |
| GZF | Charity, Pets & Other Compa | | 1,600 | 1.18 | 2.47 | 48 |
| | | Total | 43,000 | 31.66 | 50.59 | 63 |
| Service | _ | | | | | |
| G3A | Restaurants, Cafes, Fast Foo | d & Take Away | 0.400 | 6.70 | 0.44 | |
| G3B | Hairdressing, Beauty & Health | a a rake Away | 9,100 | 6.70 | 9.41 | 71 |
| G3C | Launderettes & Dry Cleaners | ı | 5,800 | 4.27 | 3.63 | 118 |
| G3D | Travel Agents | | 600 | 0 44 | 0.48 | 91 |
| G3E | Banks & Financial Services | | 800 | 0.59 | 0.90 | 66 |
| G3F | Building Societies | | 7,800 | 5.74 | 4.70 | 122 |
| G3G | Estate Agents & Auctioneers | | 7.600 | 0.00 | 0.53 | 0 |
| 303 | Estate Agents & Adetioneers | Total | 7,600 | 5.60 | 2.23 | 251 |
| | _ | TOLAI | 31,700 | 23.34 | 21.88 | 107 |
| Miscellane | eous | | | | | |
| G4A | Employment, Careers, Pos & | info | 2.500 | 4.04 | 4.00 | 400 |
| G4B | Vacant | 11110 | 2,500 | 1.84 | 1.09 | 169 |
| - · - | | Total | 4,000 | 2.95 | 9.25 | 32 |
| | | | 6,500 | 4.79 | 10.34 | 46 |
| | C | entre Total | 135,800 FI | oorspace i | n Square F | eet |

Printed on: 17/06/2008

(Outlet Count)

experian

Centre:

Longridge

Base:

All UK Centres

Centre Selection: All Outlets

All O de de

Survey Date:

30/11/2007

| Conveni | Туре | | Outlets | Area % | Base % | Index |
|------------|---------------------------------|---------------|-------------|-------------------|---------------------|-------------------|
| G1A | Bakers | | 0 | 0.00 | 4.05 | • |
| G1B | Butchers | | 0 | 0 00 | 1.95 | 0 |
| G1C | Greengrocers & Fishmongers | • | 2 1 | 2.15 1.08 | 0.82 | 261 |
| G1D | Groceries & Frozen Foods | • | 6 | 6.45 | 0 68 | 159 |
| G1E | Off Licences & Home Brew | | 1 | 1.08 | 2.93 | 220 |
| G1F | CTN & Convenience | | 3 | 3 23 | 0.74 2.31 | 145 |
| 0,11 | o m a convenience | Total | 13 | 13. ₉₈ | 2.31 9.44 | 140 148 |
| Comparis | son | | | | | |
| G2A | Footwear & Repairs | | 1 | 1.08 | 2.18 | 49 |
| G2B | Mens & Boys Wear | | 1 | 1.08 | 1.10 | 97 |
| G2C | Womens, Girls & Childrens | | 4 | 4.30 | 5.20 | 83 |
| G2D | Mixed & General Clothing | | 1 | 1 08 | 3.45 | 31 |
| G2E | Furniture, Carpets & Textiles | | 5 | 5.38 | 4.05 | 133 |
| G2F | Books, Arts, Crafts, Stationers | s & Copying | 3 | 3.23 | 4.21 | 77 |
| G2G | Electrical, Home Ent, Telepho | nes & Video | 2 | 2.15 | 4.43 | 49 |
| G2H | DIY, Hardware & Household (| | 8 | 8.60 | 2 91 | 296 |
| G2I | Gifts, China, Glass & Leather | | 3 | 3.23 | 1.70 | 190 |
| G2J | Cars, Motor Cycles & Accesso | | 2 | 2.15 | 1.39 | 155 |
| G2K | Chemists, Toiletries & Opticia | | 3 | 3.23 | 3.93 | 82 |
| G2L | Variety, Department & Catalog | | 0 | 0.00 | 0.84 | 0 |
| G2M | Florists & Gardens | • | 2 | 2 15 | 1 08 | 198 |
| G2N | Sports, Toys, Cycles & Hobbie | es | 0 | 0.00 | 2.30 | 0 |
| G20 | Jewellers, Clocks & Repairs | | 1 | 1.08 | 2 18 | 49 |
| G2P | Charity, Pets & Other Compar | ison | 3 | 3.23 | 3 70 | 87 |
| | • | Total | 39 | 41.94 | 44.66 | 94 |
| Service | | | | | | |
| G3A | Restaurants, Cafes, Fast Food | d & Take Away | 12 | 12.90 | 14.70 | 88 |
| G3B | Hairdressing, Beauty & Health | | 8 | 8.60 | 7.55 | 114 |
| G3C | Launderettes & Dry Cleaners | | 1 | 1 08 | 1.03 | 105 |
| G3D | Travel Agents | | 1 | 1.08 | 1.50 | 72 |
| G3E | Banks & Financial Services | | 6 | 6.45 | 4 28 | 151 |
| G3F | Building Societies | | 0 | 0 00 | 0.63 | 0 |
| G3G | Estate Agents & Auctioneers | | 6 | 6.45 | 3.98 | 162 |
| | | Total | 34 | 36.56 | 33,65 | 109 |
| Miscelland | | ··· | | | | |
| G4A | Employment, Careers, Pos & I | nfo | 2 | 2.15 | 1.30 | 165 |
| G4B | Vacant | | 5 | 5.38 | 10.94 | 49 |
| | | Total | 7 | 7.53 | 12.24 | 62 |
| | | Centre Total | 93 Outl | ets | | |

Printed on: 17/06/2008

'age:



(Outlet Count)

Centre:

Longridge

Base:

All UK Centres

Centre Selection: All Outlets

Survey Date:

30/11/2007

| Туре | Outlets | Area % | Base % | Index |
|--|-----------------------------------|--|---|---|
| Distribution of Outlets by Floorspace Under 1,000 square feet Between 1,000 and 2,499 square feet Between 2,500 and 4,999 square feet Between 5,000 and 9,999 square feet Between 10,000 and 14,999 square feet Between 15,000 and 19,999 square feet Between 20,000 and 29,999 square feet 30,000 square feet and above | 54 28 7 2 1 0 1 | 58.06 30.11 7.53 2.15 1.08 0.00 1.08 0.00 | 43.48 40.57 10.22 3.30 1.01 0.47 0.44 0.51 | 133 55 74 21 73 65 65 10 106 63 0.00 243 82 0.00 |

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Page: 2 Copyright© Experian 1999



(Floorspace sq ft)

Centre:

Whalley

Base:

All UK Centres

Centre Selection: All Outlets Survey Date:

30/11/2007

| Sakers 0 0 0 0 1 0 0 0 0 0 | Convenio | Туре | | Floorspace sq ft | Area % | Base % | Index |
|---|------------|---------------------------------------|---------------|------------------|----------------|------------|-------|
| G1B | | | | 0 | 0.00 | 4.04 | ^ |
| G1C Greengrocers & Fishmongers 0 0 0 0 0 1 3 39 0 | | | | - | | | _ |
| G1D Groceries & Frozen Foods 0 0 00 12.19 0 0 0 0 0 0 0 0 0 | | | e | | | | |
| G1E | | | 3 | = | | | |
| CTN & Convenience | | | | • | | | - |
| Total | | | | | | | |
| G2A Footwear & Repairs 2,300 4 66 1 58 294 G2B Mens & Boys Wear 0 0.00 0.93 0 G2C Womens, Girls & Childrens 700 1.42 4.51 31 G2D Mixed & General Clothing 15,400 31.17 5.59 558 G2E Furniture, Carpets & Textiles 3,900 7.89 4.68 169 G2F Books, Arts, Crafts, Stationers & Copying 500 1.01 3.34 30 G2G Electrical, Home Ent, Telephones & Video 0 0.00 3.50 0 G2H DIY, Hardware & Household Goods 1,300 2.63 5.09 52 G2I Gifts, China, Glass & Leather Goods 800 1.62 0.90 1.79 G2J Cars, Motor Cycles & Accessories 0 0.00 2.18 0 G2L Variety, Department & Catalogue Showrooms 1,200 2.43 4.02 60 G2L Variety, Department & Catalogue Showrooms 500 1.01 | 0 | o iii a oonvonionoo | Total | | | | |
| G2A Footwear & Repairs 2,300 4 66 1 58 294 G2B Mens & Boys Wear 0 0.00 0.93 0 G2C Womens, Girls & Childrens 700 1.42 4.51 31 G2D Mixed & General Clothing 15,400 31.17 5.59 558 G2E Furniture, Carpets & Textiles 3,900 7.89 4.68 169 G2F Books, Arts, Crafts, Stationers & Copying 500 1.01 3.34 30 G2G Electrical, Home Ent, Telephones & Video 0 0.00 3.50 0 G2H DIY, Hardware & Household Goods 1,300 2.63 5.09 52 G2I Gifts, China, Glass & Leather Goods 800 1.62 0.90 1.79 G2J Cars, Motor Cycles & Accessories 0 0.00 2.18 0 G2L Variety, Department & Catalogue Showrooms 1,200 2.43 4.02 60 G2L Variety, Department & Catalogue Showrooms 500 1.01 | Comparie | eon | | | | ·· | |
| G2B Mens & Boys Wear 0 0.00 0.93 0 G2C Womens, Girls & Childrens 700 1.42 4.51 31 G2D Mixed & General Clothing 15,400 31.17 5.59 558 G2E Furniture, Carpets & Textiles 3,900 7.89 4.68 169 G2F Books, Arts, Crafts, Stationers & Copying 500 1.01 3.34 30 G2G Electrical, Home Ent, Telephones & Video 0 0.00 3.50 0 G2H DIY, Hardware & Household Goods 1,300 2.63 5.09 52 G2I Gifts, China, Glass & Leather Goods 800 1.62 0.90 179 G2J Cars, Motor Cycles & Accessories 0 0.00 2.18 0 G2K Chemists, Toiletries & Opticians 1,200 2.43 4.02 60 G2L Variety, Department & Catalogue Showrooms 0 0.00 7.87 0 G2L Variety, Department & Catalogue Showrooms 0 0.00 | | | | 2 200 | 4.00 | 4.50 | 204 |
| G2C Womens, Ğirls & Childrens 700 1 42 4 51 31 G2D Mixed & General Clothing 15,400 31 17 5 59 558 G2E Furniture, Carpets & Textiles 3,900 7 89 4 68 169 G2F Books, Arts, Crafts, Stationers & Copying 500 1 01 3 34 30 G2G Electrical, Home Ent, Telephones & Video 0 0 00 3 50 0 G2H DIY, Hardware & Household Goods 1,300 2 63 5 09 52 G2I Gifts, China, Glass & Leather Goods 800 1 62 0 90 179 G2J Cars, Motor Cycles & Accessories 0 0 00 2 18 0 G2L Chemists, Toiletries & Opticians 1,200 2 43 4 02 60 G2L Variety, Department & Catalogue Showrooms 0 0 00 7 87 0 G2M Florists & Gardens 500 1 01 0 48 211 G2N Sports, Toys, Cycles & Hobbies 0 0 00 | | | | | | | |
| G2D Mixed & General Clothing 15,400 31 17 5 59 558 G2E Furniture, Carpets & Textiles 3,900 7 89 4 68 169 G2F Books, Arts, Crafts, Stationers & Copying 500 1 01 3 34 30 G2G Electrical, Home Ent, Telephones & Video 0 0 00 3 50 0 G2H DIY, Hardware & Household Goods 1,300 2 63 5 09 52 G2I Gifts, China, Glass & Leather Goods 800 1 62 0 90 179 G2J Cars, Motor Cycles & Accessories 0 0 00 2 18 0 G2L Carist, China, Glass & Leather Goods 800 1 62 0 90 179 G2L Carist, Chica, Glass & Leather Goods 800 1 60 0 00 2 18 0 G2L Chemists, Toiletries & Opticians 1,200 2 43 4 02 60 G2L Variety, Department & Catalogue Showrooms 0 0 00 7 87 0 G2L Variety, Department & Cata | | | | - | | | |
| G2E Furniture, Carpets & Textiles 3,900 7,89 4,68 169 G2F Books, Arts, Crafts, Stationers & Copying 500 1,01 3,34 30 G2G Electrical, Home Ent, Telephones & Video 0 0,00 3,50 0 G2H DIY, Hardware & Household Goods 1,300 2,63 5,09 52 G2I Gifts, China, Glass & Leather Goods 800 1,62 0,90 179 G2J Cars, Motor Cycles & Accessories 0 0,00 2,18 0 G2K Chemists, Toiletries & Opticians 1,200 2,43 4,02 60 G2K Chemists, Toiletries & Opticians 1,200 2,43 4,02 60 G2K Chemists, Toiletries & Opticians 5,00 1,01 0,48 211 G2M Florists & Gardens 5,00 1,01 0,48 211 G2N Sports, Toys, Cycles & Hobbies 0 0,00 2,47 0 G2D Jewellers, Clocks & Repairs 0 0,00 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> | | | | | | | |
| G2F Books, Arts, Crafts, Stationers & Copying 500 1.01 3.34 30 G2G Electrical, Home Ent, Telephones & Video 0 0.00 3.50 0 G2H DIY, Hardware & Household Goods 1,300 2.63 5.09 52 G2I Gifts, China, Glass & Leather Goods 800 1.62 0.90 179 G2J Cars, Motor Cycles & Accessories 0 0.00 2.18 0 G2K Chemists, Toiletries & Opticians 1,200 2.43 4.02 60 G2L Variety, Department & Catalogue Showrooms 0 0.00 7.87 0 G2M Florists & Gardens 500 1.01 0.48 211 G2M Florists & Gardens 500 1.01 0.48 211 G2N Sports, Toys, Cycles & Hobbies 0 0.00 2.45 0 G2O Jewellers, Clocks & Repairs 0 0.00 2.97 0 G2P Charity, Pets & Other Comparison 0 0.00 3 | | | | | | | |
| G2G Electrical, Home Ent, Telephones & Video 0 0 0 0 0 3 5 5 0 9 0 G2H DIY, Hardware & Household Goods 1,300 2 63 5 09 52 52 G2I Gifts, China, Glass & Leather Goods 800 1 62 0 90 179 G2J Cars, Motor Cycles & Accessories 0 000 2 18 0 0 G2K Chemists, Toiletries & Opticians 1,200 2 43 4 02 60 60 G2L Variety, Department & Catalogue Showrooms 0 000 7 87 0 0 G2M Florists & Gardens 500 101 048 211 0 G2N Sports, Toys, Cycles & Hobbies 0 000 245 0 0 G2O Jewellers, Clocks & Repairs 0 000 09 245 0 0 G2D Jewellers, Clocks & Repairs 0 000 09 247 0 0 G2P Charity, Pets & Other Comparison 0 000 247 0 0 G2P Charity, Pets & Other Comparison 0 100 247 0 0 G3A Restaurants, Cafes, Fast Food & Take Away 5,700 11 54 941 123 123 G3B Hairdressing, Beauty & Health 4,300 870 363 240 140 | | | | | | | |
| G2H DIY, Hardware & Household Goods 1,300 2 63 5 09 52 G2I Gifts, China, Glass & Leather Goods 800 1 62 0.90 179 G2J Cars, Motor Cycles & Accessories 0 0.00 2.18 0 G2L Cars, Diletries & Opticians 1,200 2.43 4.02 60 G2L Variety, Department & Catalogue Showrooms 0 0.00 7.87 0 G2M Florists & Gardens 500 1.01 0.48 211 G2N Sports, Toys, Cycles & Hobbies 0 0.00 2.45 0 G2D Jewellers, Clocks & Repairs 0 0.00 2.47 0 G2P Charity, Pets & Other Comparison 0 0.00 2.47 0 Total 26,600 53.85 50.59 106 Service G3A Restaurants, Cafes, Fast Food & Take Away 5,700 11 54 9.41 123 G3B Hairdressing, Beauty & Health 4,300 | | | | | - - | | |
| G2I Gifts, China, Glass & Leather Goods 800 1 62 0 90 179 G2J Cars, Motor Cycles & Accessories 0 0 00 2 18 0 G2K Chemists, Toiletries & Opticians 1,200 2 43 4 02 60 G2L Variety, Department & Catalogue Showrooms 0 0.00 7.87 0 G2M Florists & Gardens 500 1.01 0.48 211 G2N Sports, Toys, Cycles & Hobbies 0 0.00 2.45 0 G2O Jewellers, Clocks & Repairs 0 0.00 2.97 0 G2P Charity, Pets & Other Comparison 0 0.00 2.47 0 Total 26,600 53.85 50.59 106 Service G3A Restaurants, Cafes, Fast Food & Take Away 5,700 11.54 9.41 123 G3B Hairdressing, Beauty & Health 4,300 8.70 3.63 240 G3C Launderettes & Dry Cleaners 600 | | | | | | | |
| G2J Cars, Motor Cycles & Accessories 0 0 00 2 18 0 G2K Chemists, Toiletries & Opticians 1,200 2 43 4 02 60 G2L Variety, Department & Catalogue Showrooms 0 0.00 7.87 0 G2M Florists & Gardens 500 1.01 0.48 211 G2N Sports, Toys, Cycles & Hobbies 0 0.00 2.45 0 G2O Jewellers, Clocks & Repairs 0 0.00 0.99 0 G2P Charity, Pets & Other Comparison 0 0.00 2.47 0 Total 26,600 53.85 50.59 106 Service G3A Restaurants, Cafes, Fast Food & Take Away 5,700 11.54 9.41 123 G3B Hairdressing, Beauty & Health 4,300 8.70 3.63 240 G3C Launderettes & Dry Cleaners 600 1.21 0.48 251 G3B Banks & Financial Services 2,000 <td< td=""><td></td><td>Gifts China Glass & Leather</td><td>Goode</td><td></td><td></td><td></td><td></td></td<> | | Gifts China Glass & Leather | Goode | | | | |
| G2K Chemists, Toiletries & Opticians 1,200 2 43 4 02 60 G2L Variety, Department & Catalogue Showrooms 0 0.00 7.87 0 G2M Florists & Gardens 500 1.01 0.48 211 G2N Sports, Toys, Cycles & Hobbies 0 0.00 2.45 0 G2D Jewellers, Clocks & Repairs 0 0.00 0.99 0 G2P Charity, Pets & Other Comparison 0 0.00 2.47 0 Total 26,600 53.85 50.59 106 Service G3A Restaurants, Cafes, Fast Food & Take Away 5,700 11.54 9.41 123 G3B Hairdressing, Beauty & Health 4,300 8.70 3.63 240 G3C Launderettes & Dry Cleaners 600 1.21 0.48 251 G3D Travel Agents 0 0.00 0.90 0 G3E Banks & Financial Services 2,000 4.05 </td <td></td> <td>Cars Motor Cycles & Access</td> <td>rories</td> <td></td> <td></td> <td></td> <td></td> | | Cars Motor Cycles & Access | rories | | | | |
| G2L Variety, Department & Catalogue Showrooms 0 0.00 7.87 0 G2M Florists & Gardens 500 1.01 0.48 211 G2N Sports, Toys, Cycles & Hobbies 0 0.00 2.45 0 G2O Jewellers, Clocks & Repairs 0 0.00 0.99 0 G2P Charity, Pets & Other Comparison 0 0.00 2.47 0 Total 26,600 53.85 50.59 106 Service G3A Restaurants, Cafes, Fast Food & Take Away 5,700 11.54 9.41 123 G3B Hairdressing, Beauty & Health 4,300 8.70 3.63 240 G3C Launderettes & Dry Cleaners 600 1.21 0.48 251 G3D Travel Agents 0 0.00 0.90 0 G3E Banks & Financial Services 2,000 4.05 4.70 86 G3F Building Societies 0 0.00 0.53 | | | | | | | - |
| G2M Florists & Gardens 500 1.01 0.48 211 G2N Sports, Toys, Cycles & Hobbies 0 0.00 2.45 0 G2O Jewellers, Clocks & Repairs 0 0.00 0.99 0 G2P Charity, Pets & Other Comparison 0 0.00 2.47 0 Total 26,600 53.85 50.59 106 Service G3A Restaurants, Cafes, Fast Food & Take Away 5,700 11.54 9.41 123 G3B Hairdressing, Beauty & Health 4,300 8.70 3.63 240 G3C Launderettes & Dry Cleaners 600 1.21 0.48 251 G3D Travel Agents 0 0.00 0.90 0 G3E Banks & Financial Services 2,000 4.05 4.70 86 G3F Building Societies 0 0.00 0.53 0 G3G Estate Agents & Auctioneers 3,100 6.28 2.23 28 | | | | , <u> </u> | | | |
| G2N Sports, Toys, Cycles & Hobbies 0 0 00 2 45 0 G2O Jewellers, Clocks & Repairs 0 0 00 0 99 0 G2P Charity, Pets & Other Comparison 0 0 00 2 47 0 Total 26,600 53.85 50.59 106 Service G3A Restaurants, Cafes, Fast Food & Take Away 5,700 11.54 9.41 123 G3B Hairdressing, Beauty & Health 4,300 8.70 3.63 240 G3C Launderettes & Dry Cleaners 600 1.21 0.48 251 G3D Travel Agents 0 0.00 0.90 0 G3E Banks & Financial Services 2,000 4.05 4.70 86 G3F Building Societies 0 0.00 0.53 0 G3G Estate Agents & Auctioneers 3,100 6.28 2.23 282 Total 15,700 31.78 21.88 145 | | Florists & Gardens | gue Showlooms | - | | | - |
| G2O G2P Jewellers, Clocks & Repairs 0 0.00 0.99 0 G2P Charity, Pets & Other Comparison 0 0.00 2.47 0 Total 26,600 53.85 50.59 106 Service G3A Restaurants, Cafes, Fast Food & Take Away 5,700 11.54 9.41 123 G3B Hairdressing, Beauty & Health 4,300 8.70 3.63 240 G3C Launderettes & Dry Cleaners 600 1.21 0.48 251 G3D Travel Agents 0 0.00 0.90 0 G3E Banks & Financial Services 2,000 4.05 4.70 86 G3F Building Societies 0 0.00 0.53 0 G3G Estate Agents & Auctioneers 3,100 6.28 2.23 282 Total 15,700 31.78 21.88 145 Miscellaneous G4A Employment, Careers, Pos & Info 700 1.42 | | | iac | | | | |
| G2P Charity, Pets & Other Comparison 0 0.00 2.47 0 Total 26,600 53.85 50.59 106 Service G3A Restaurants, Cafes, Fast Food & Take Away 5,700 11.54 9.41 123 G3B Hairdressing, Beauty & Health 4,300 8.70 3.63 240 G3C Launderettes & Dry Cleaners 600 1.21 0.48 251 G3D Travel Agents 0 0.00 0.90 0 G3E Banks & Financial Services 2,000 4.05 4.70 86 G3F Building Societies 0 0.00 0.53 0 G3G Estate Agents & Auctioneers 3,100 6.28 2.23 282 Total 15,700 31.78 21.88 145 Miscellaneous G4A Employment, Careers, Pos & Info 700 1.42 1.09 130 G4B Vacant 0 0.00 9.25< | | | 163 | - | | | _ |
| Total 26,600 53.85 50.59 106 | | | ricon | - | | | |
| Service G3A Restaurants, Cafes, Fast Food & Take Away 5,700 11.54 9.41 123 G3B Hairdressing, Beauty & Health 4,300 8.70 3.63 240 G3C Launderettes & Dry Cleaners 600 1.21 0.48 251 G3D Travel Agents 0 0.00 0.90 0 G3E Banks & Financial Services 2,000 4.05 4.70 86 G3F Building Societies 0 0.00 0.53 0 G3G Estate Agents & Auctioneers 3,100 6.28 2.23 282 Total 15,700 31.78 21.88 145 Miscellaneous G4A Employment, Careers, Pos & Info 700 1.42 1.09 130 G4B Vacant 0 0.00 9.25 0 Total 700 1.42 10.34 14 | OL. | Chanty, I eta & Other Compa | | - | | | = |
| G3A Restaurants, Cafes, Fast Food & Take Away 5,700 11.54 9.41 123 G3B Hairdressing, Beauty & Health 4,300 8.70 3.63 240 G3C Launderettes & Dry Cleaners 600 1.21 0.48 251 G3D Travel Agents 0 0.00 0.90 0 G3E Banks & Financial Services 2,000 4.05 4.70 86 G3F Building Societies 0 0.00 0.53 0 G3G Estate Agents & Auctioneers 3,100 6.28 2.23 282 Total 15,700 31.78 21.88 145 Miscellaneous G4A Employment, Careers, Pos & Info 700 1.42 1.09 130 G4B Vacant 0 0.00 9.25 0 Total 700 1.42 10.34 14 | | | IOtal | 20,000 | 23.85 | 50.59 | 106 |
| G3B Hairdressing, Beauty & Health 4,300 8.70 3.63 240 G3C Launderettes & Dry Cleaners 600 1.21 0.48 251 G3D Travel Agents 0 0.00 0.90 0 G3E Banks & Financial Services 2,000 4.05 4.70 86 G3F Building Societies 0 0.00 0.53 0 G3G Estate Agents & Auctioneers 3,100 6.28 2.23 282 Total 15,700 31.78 21.88 145 Miscellaneous G4A Employment, Careers, Pos & Info 700 1.42 1.09 130 G4B Vacant 0 0.00 9.25 0 Total 700 1.42 10.34 14 | | · · · · · · · · · · · · · · · · · · · | | | | | |
| G3C Launderettes & Dry Cleaners 600 1 21 0.48 251 G3D Travel Agents 0 0 00 0 90 0 G3E Banks & Financial Services 2,000 4 05 4.70 86 G3F Building Societies 0 0 00 0.53 0 G3G Estate Agents & Auctioneers 3,100 6.28 2.23 282 Total 15,700 31.78 21.88 145 Miscellaneous G4A Employment, Careers, Pos & Info 700 1.42 1.09 130 G4B Vacant 0 0.00 9.25 0 Total 700 1.42 10.34 14 | | Restaurants, Cafes, Fast Foo | d & Take Away | | 11.54 | | 123 |
| G3D Travel Agents 0 0 00 0 90 0 G3E Banks & Financial Services 2,000 4 05 4.70 86 G3F Building Societies 0 0 00 0.53 0 G3G Estate Agents & Auctioneers 3,100 6.28 2.23 282 Total 15,700 31.78 21.88 145 Miscellaneous G4A Employment, Careers, Pos & Info 700 1.42 1.09 130 G4B Vacant 0 0.00 9.25 0 Total 700 1.42 10.34 14 | | | า | | 8.70 | 3.63 | 240 |
| G3E Banks & Financial Services 2,000 4 05 4.70 86 G3F Building Societies 0 000 0.53 0 G3G Estate Agents & Auctioneers 3,100 6.28 2.23 282 Total 15,700 31.78 21.88 145 Miscellaneous G4A Employment, Careers, Pos & Info 700 1.42 1.09 130 G4B Vacant 0 0.00 9.25 0 Total 700 1.42 10.34 14 | | | | 600 | 1 21 | | 251 |
| G3F G3G Building Societies B3,100 0 000 0.53 0 0 0.53 0 0.53 0 0.53 0 0.53 0 0.53 0 0.53 0 0.53 0 0.53 0 0.53 0 0.53 0 0.53 0 0.53 0.53 | | | | | 0 00 | 0.90 | 0 |
| G3G Estate Agents & Auctioneers | | | | 2,000 | 4 05 | 4.70 | 86 |
| Total 15,700 31.78 21.88 145 Miscellaneous G4A Employment, Careers, Pos & Info 700 1.42 1.09 130 G4B Vacant 0 0.00 9.25 0 Total 700 1.42 10.34 14 | | Building Societies | | | | 0.53 | 0 |
| Miscellaneous G4A Employment, Careers, Pos & Info 700 1.42 1.09 130 G4B Vacant 0 0.00 9.25 0 Total 700 1.42 10.34 14 | 636 | Estate Agents & Auctioneers | _ | | | | 282 |
| G4A Employment, Careers, Pos & Info 700 1.42 1.09 130 G4B Vacant 0 0.00 9.25 0 Total 700 1.42 10.34 14 | | | Total | 15,700 | 31.78 | 2188 | 145 |
| G4B Vacant 0 0.00 9.25 0 Total 700 1.42 10.34 14 | Miscelland | eous | | | , | <u></u> | |
| G4B Vacant 0 0.00 9.25 0 Total 700 1.42 10.34 14 | G4A | Employment, Careers, Pos & | Info | 700 | 1.42 | 1.09 | 130 |
| Total 700 1.42 10.34 14 | G4B | | | | | | |
| Centre Total 49,400 Floorspace in Square Feet | | | Total | | | | _ |
| | | c | entre Total | 49,400 FI | oorspace i | n Square l | eet |

Printed on: 17/06/2008

(Outlet Count)

Centre:

Whalley

Base:

All UK Centres

Centre Selection: All Outlets

Survey Date:

30/11/2007

| | Туре | • | Outlets | A ==== 9/ | Base % | المحاجد |
|-------------|---|--------------|------------|-----------|----------------------|----------------|
| Conveni | - - | | Outlets | Alea 70 | Dase 70 | Index |
| G1A | Bakers | | 0 | 0.00 | 1.95 | 0 |
| G1B | Butchers | | 1 | 2.33 | 0.82 | 282 |
| G1C | Greengrocers & Fishmongers | | Ó | 0.00 | 0.68 | 0 |
| G1D | Groceries & Frozen Foods | | Õ | 0.00 | 2.93 | 0 |
| G1E | Off Licences & Home Brew | | 1 | 2.33 | 0.74 | 313 |
| G1F | CTN & Convenience | | 2 | 4.65 | 2.31 | 201 |
| | | Total | 4 | 9.30 | 9.44 | 99 |
| Compari | son | | | | | |
| G2A | Footwear & Repairs | | 2 | 4 65 | 2.18 | 242 |
| G2B | Mens & Boys Wear | | 0 | 0.00 | 1.10 | 213 |
| G2C | Womens, Girls & Childrens | | 1 | 2.33 | 5.20 | 0 |
| G2D | Mixed & General Clothing | | 6 | 13.95 | 3.45 | 45 |
| G2E | Furniture, Carpets & Textiles | | 2 | 4.65 | 4.05 | 404 |
| G2F | Books, Arts, Crafts, Stationers | & Convina | 1 | 2.33 | | 115 |
| G2G | Electrical, Home Ent, Telephone | | Ó | 0.00 | 4.21 | 55 |
| G2H | DIY, Hardware & Household G | | 2 | 4 65 | 4.43 | 0 |
| G2I | Gifts, China, Glass & Leather | | 1 | 2.33 | 2.91 | 160 |
| G2J | Cars, Motor Cycles & Accesso | | Ö | 0 00 | 1.70 | 137 |
| G2K | Chemists, Toiletries & Opticiar | | 2 | 4.65 | 1.39 | 0 |
| G2L | Variety, Department & Catalog | | 0 | 0.00 | 3.93 | 118 |
| G2M | Florists & Gardens | de Onowrooms | 1 | 2.33 | 0.84 | 0 |
| G2N | Sports, Toys, Cycles & Hobbie | ie. | 0 | 0 00 | 1.08 | 215 |
| G20 | Jewellers, Clocks & Repairs | | 0 | 0.00 | 2 30 | 0 |
| G2P | Charity, Pets & Other Compari | eon | 0 | 0.00 | 2.18 | 0 |
| 52 . | onany, roto a other compan | Total | 1 8 | 41.86 | 3 70 44.66 | 0 94 |
| Service | • | | | <u> </u> | · | |
| G3A | Postourante Cafee Foot Food | 0 T-1 A | • | | | |
| G3B | Restaurants, Cafes, Fast Food Hairdressing, Beauty & Health | ∝ rake Away | 8 | 18.60 | 14.70 | 127 |
| G3C | Launderettes & Dry Cleaners | | 6 | 13 95 | 7.55 | 185 |
| G3D | Travel Agents | | 1 | 2.33 | 1.03 | 227 |
| G3E | Banks & Financial Services | | 0 | 0 00 | 1.50 | 0 |
| G3F | Building Societies | | 1 | 2.33 | 4.28 | 54 |
| G3G | Estate Agents & Auctioneers | | 0 | 0.00 | 0.63 | 0 |
| 000 | Estate Agents & Auctioneers | Total | 4 | 9.30 | 3.98 | 234 |
| | | Total | 20 | 46.51 | 33,65 | 138 |
| Miscellan | | | | | | |
| G4A | Employment, Careers, Pos & ir | nfo | 1 | 2 33 | 1 30 | 179 |
| G4B | Vacant | | 0 | 0.00 | 10.94 | 0 |
| | | Total | 1 | 2.33 | 12.24 | 19 |
| | | Centre Total | 43 Outi | ets | <u>_</u> | |
| | | | | | | |

Printed on: 17/06/2008



(Outlet Count)

Centre:

Whalley

Base:

All UK Centres

Centre Selection: All Outlets

Survey Date: 30/11/2007

| Туре | Outlets | Area % | Base % | Index |
|--|----------------------------------|--|---|---|
| Distribution of Outlets by Floorspace Under 1,000 square feet Between 1,000 and 2,499 square feet Between 2,500 and 4,999 square feet Between 5,000 and 9,999 square feet Between 10,000 and 14,999 square feet Between 15,000 and 19,999 square feet Between 20,000 and 29,999 square feet 30,000 square feet and above | 30 9 3 1 0 0 0 | 69.77 20.93 6.98 2.33 0.00 0.00 0.00 0.00 | 43.48 40.57 10.22 3.30 1.01 0.47 0.44 0.51 | 160.47 51.59 68.26 70.40 0.00 0.00 0.00 0.00 |

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Appendix 14

Marketed and Vacant Shops Schedule



Marketed and Vacant Shops Schedule April 2008

| Property Agent | Property | Size (sqft) | Rent (£sqft) |
|-----------------------|---------------------------------|--------------|-------------------|
| Clitheroe | | | |
| Mortimers | 7 Swan Courtyard, Castle Street | (No Details) | (No Details) |
| Mortimers | 30 Castle Street | (No Details) | (No Details) |
| Mortimers | 22 Lowergate | (No Details) | (No Details) |
| (Unknown, No Board) | 13 Lowergate | (No Details) | (No Details) |
| (Unknown, No Board) | 7 Lowergate | (No Details) | (No Details) |
| Thomas Shaw | 2 Wellgate | (No Details) | (No Details) |
| (Unknown, No Board) | 14 York Street | (No Details) | (No Details) |
| (Unknown, No Board) | 10 York Street | (No Details) | (No Details) |
| Mortimers | 3 Market Place | (No Details) | (No Details) |
| Lambert Smith Hampton | 6 - 8 Castle Street | (No Details) | (No Details) |
| Honeywell | 82 - 86 Lowergate | (No Details) | 95,000 (Freehold) |
| Mortimers | 37 - 39 Moor Lane | (No Details) | (No Details) |
| Mortimers | 5 - 4 Moor Lane | (No Details) | (No Details) |
| Mortimers | 2 Moor Lane | (No Details) | (No Details) |
| Honeywell | 12 - 14 Castlegate | (No Details) | (No Details) |
| Honeywell | 18 Castlegate | (No Details) | (No Details) |
| Honeywell | 120 Lowergate | 428 | |
| Tushingham Moore & | 2 Station Road | 9,773 | (No Details) |
| Trevor Dawson | 37 Castle Stree | 2,144 | 8.86 |
| RTA | 6 New Market Street | (No Details) | (No Details) |
| Longridge | | | |
| Dewhurst Commercial | 17 Market Place | 738 | (Unknown) |
| (Unknown, No Board) | 32 Derby Road | (Unknown) | (Unknown) |
| Dewhurst Commercial | Calder Avenue | 1,424 | 14.75 |
| (Unknown, No Board) | 12 Market Place | (Unknown) | (Unknown) |
| Whalley | | | |
| Vone | | | |



Appendix 15

2006 Settlement Audit and SHLAA Candidate Sites Analysis



Strategic Housing Land Availability Assessment

The SHLAA is part of the evidence base that helps inform the Ribble Valley's Local Development Framework. The SHLAA has invited land and property owners to put forward potential housing development sites, that might then be evaluated for their suitability.

Inevitably, because of the higher capital values associated with residential land, this has led to some existing employment land (both developed and undeveloped) to be promoted for change of use

BE Group has reviewed the circa 300 site records associated with the SHLAA. Amongst these records are 17 sites, that have been identified and detailed in Table 1. Whilst most involve aspirations exclusively for residential use, there are some where the owners suggest mixed-use schemes (including employment activity) would be appropriate.

Table 1 - Employment Land: Potential New Sites

| SHLAA | Location | Site | Identified Source | Comments | Owner |
|----------|--|-------------|----------------------|--|--------------------|
| Site Ref | | Size, ha | Source | | |
| 50 | Rear of Riddings Lane, Whalley | 2.0 | Settlement Audit | Potential extension opportunity for The Sidings | Со-ор |
| 153 | Victoria Mill, Watt Street, Sabden | 1.23 | Settlement Audit | Current application to retain part for employment use and release approx 0.9 ha for housing | |
| 8 | Pimlico Road, Clitheroe | 0.27 | Settlement Audit | Open land opposite Black Horse Public House 1994 application for industrial use refused on appeal Adjoins Site 9 | Johnson Matthey |
| 9 | Pimlico Road, Clitheroe | 0.17 | Settlement Audit | Includes redundant barns (listed) | Johnson Matthey |
| 67 | Rear of Worthills Farm Yard, Whalley Road, Read | 0.60 | SHLAA Submission | Potential to link with adjoining and existing employment site of Friendship Mill (Site 71) | H Speak |
| 71 | Friendship Mill, Whalley Road, Read | 0.75 | SHLAA Submission | Building occupied but in poor state of repair. Owner's agent states is available for redevelopment | Woodford Land |
| 103 | Former Clarendon Haulage Yard, Church Street, Ribchester | 0.23 | SHLAA Submission | Currently leased by Cronshaw Electrical Isolated site in Conservation Area and predominantly residential village centre area | Holt Family |
| 101 | Cobden Mill, Watt Street, Sabden | 1.00 | SHLAA Submission | Owner recently purchased site from Tetrad Has indicated intention to continue | Harperhouse Ltd |

| SHLAA Site Ref | Location | Site Size, ha | Identified Source | Comments employment use, but | Owner |
|-------------------|---|----------------------------|---------------------------------------|--|----------------------------------|
| | 70. | | | interested in mixed use including housing | |
| 77 | Longsight Road, Langho | 1.99 | Owner's Agent | Part in employment use. Prominent gateway site adjacent to A59 Petre roundabout and gateway to Billington/Whalley | Petre Wood Garden Products |
| 95 | Myerscough, Smithy Road, Mellor Brook | 0.59 | SHLAA Submission | Land and premises currently occupied by Thurstons. Adjoins A59 roundabout, close to Bae | Leehand Properties |
| 122 | Barrow Brook Business Village, Barrow | 3.31 (1.67) | SHLAA Submission | Promoting mix of residential, live-work and office space on existing employment land allocation. 1.67 ha proposed as residential | Newclose Properties Ltd |
| 123 | Rear of King Charles Public House, Barrow | 4.2 | LDF Core Strategy Consultation | Land adjoins northern boundary of Barrow Brook Business Park Owners willing to consider employment use, possible as part of mixed use scheme | Admiral Taverns Ltd |
| 21 | Pimlico Road, Clitheroe | 12.85 | Not Known | Existing employment use | John Matthey |
| 28 | Woone Lane, Clitheroe | 0.65 | Approach to RVBC | Existing employment area. Part of proposed Primrose Village area | David Eventhal |
| 29 | Primrose Works, Woone Lane, Clitheroe | 2.61 | SHLAA Submission | Vacant industrial property. Adjacent vacant land owned by The Trustees of the Stalwart Commission Turfers Self Administered Pension Fund. Part of proposed Primrose Village Area | Beck Development Ltd |
| 63 | Stalwart Commission Carpets, Primrose Road, Clitheroe | 3.21 | SHLAA Submission | Existing employment site, adjacent to proposed Primrose Village area. Poor vehicular access for modern employment | Seawood Investments Ltd |
| 62 | Chapel Hill, Longridge | 1-2.25 2-0.32 3-2.65 | LDF Core Strategy Consultancies | Site 1 includes 1.3 ha allocated for B1 use under Policy EMP4. Sites 2 & 3 comprise run down residential | United Utilities |

| SHLAA Site Ref | Location | Site Size, ha | Identified Source | Comments | Owner |
|-------------------|----------|---------------------|----------------------|------------------------------|-------|
| | | | | property and greenfield land | |

Comments on these sites are summarised as follows:

Longridge

Site 62 comprises three sites, all owned by United Utilities, totalling 5.23 ha. Approximately 3.5 ha of this is not allocated for employment use. The location, particularly of Sites 2 and 3 (south of Chapel Hill) presents a scarce opportunity to bring forward new employment development land in Longridge.

Barrow Brook Business Park

Site 122 relates to a proposed change to a mix of residential, live-work space and office space on what is currently allocated employment land. The intention to take 1.67 ha for residential use would deliver housing in close proximity to both the Business Park and Barrow village.

Site 123 provides the opportunity to extend the business park in a northerly direction, and to introduce B1 industrial B2 and B8 uses. Access could be delivered via the existing spine road which links to the A59 roundabout. At 4.20 ha this represents a sizeable opportunity in the context of Ribble Valley provision.

Clitheroe

A third of the sites are located in Clitheroe, split between the Primrose area (south of the town centre) and Pimlico Road (north of the town centre).

Site 28 and 29 are contiguous sites that form part of the proposed Primrose Village. Whilst some of the buildings are reaching the end of their economic life the site access arrangements are now very sub standard for modern employment site. Though not remote from the main highway network, the approach routes are narrow, tortuous or through residential streets. None are feasibly capable of being improved.

Site 63, though not part of the Primrose Village concept area, relies upon the same access routes.

Sites 8, 9 and 21 comprise ownerships of Johnson Matthey. The latter represents an extensive operational site. Sites 8 and 9 are currently vacant, and whilst being proposed for residential use, because of their location would provide suitable additional employment land.

Sabden

Sites 101 and 153 comprise almost 2.25 ha of existing employment land and premises – a substantial cornerstone of the provision in Sabden.

Read

Sites 67 and 71 are adjoining, but separate ownerships. Friendship Mill is an established employment site. Inclusion of site 67 would create an additional 0.6 ha of employment land in Read.

Langho/Whalley

Two potential further employment sites included in Table 1 are in Langho and Whalley. The former comprises prominently located land adjacent to the A59 Petre roundabout, some of which is already in employment use. The site in Whalley, although described as to the rear of Riddings Lane, abuts The Sidings, and provides the only potential opportunity to expand that fully developed site.

Table 2 provides a summary of the areas of existing employment land (either developed or currently allocated) that would be lost were the SHLAA representations to be accepted. It also provides a summary of potential new employment sites.

In summary, 13.10 ha is at risk, whilst potential new areas totalling a slightly lower figure of 12.20 ha are identified.

Table 2 - Employment Land: Potential Losses and New Sites from SHLAA Review

| Potential Losses | | Potential New Sites | | |
|----------------------------|-------|-------------------------------------|-------|--|
| Location | Size | Location | Size | |
| Victoria Mill, Sabden | 1.24 | Adjacent The Sidings, Whalley | 2.00 | |
| Cobden Mill, Sabden | 1.00 | Pimlico Road, Clitheroe | 0.44 | |
| Friendship Mill, Read | 0.75 | Adjacent Friendship Mill, Read | 0.60 | |
| Barrow Brook Business Park | 1.67 | Petre Roundabout, Langho | 1.99 | |
| Primrose, Clitheroe | 6.47 | Adjacent Barrow Brook Business Park | 4.20 | |
| North of Chapel Hill | 1.87 | South of Chapel Hill, Longridge | 2.97 | |
| Total | 13.10 | | 12.20 | |

Amongst the remaining SHLAA call for sites responses are a number of individual employment sites or premises where BE Group believes that arguments may be made for their change of use, as they represent inappropriate continuing use within residential areas. There are examples in Ribchester, Longridge and Read.

Similarly there are some settlements, particularly the more rural ones, where sites or premises have been put forward for housing that should be retained or allocated for employment purposes – in order to create local job opportunities and more sustainable communities.

Settlement Audit

In Table 3 reference is made to 'Settlement Audit' as one source of the sites' identification. This relates to 'on foot' surveys of all the borough's settlements by Ribble Valley Borough Council Officers as preparatory work for the LDF.

Summaries of the audits have been supplied in terms of existing and 'potential' employment sites identified through this process.

Table 3 – Settlement Audits: Potential and Existing Employment Sites

| Settlement Existing Sites, | | Potential Sites and S | ize, ha | Comments |
|----------------------------|--------|--|---------|--|
| | Number | | | |
| Billington | 3 | Longworth Road | 5.3 | There are opportunities at Petre roundabout and The Sidings that could better serve local employment needs. Site at 5.3 ha is greater than needed for this location. |
| | | Judge Walmsley Mill, Longworth Road | 2.0 | Poor access, and same comments as Longworth Road site. |
| Brockhall | 3 | West of Cherry Drive, Brockhall Village | 3.7 | Planning permission, granted for 26 live work units remains unimplemented. Landowner now promoting substantially more live work units on a site in Barrow. |
| Slaidburn | 10 | | | |
| Chatburn | 25 | Town End, Former Rail Station | | Currently in use for caravan storage. Close to existing Pendle Trading Estate that is successful but cannot be extended. |
| Dunsop Bridge | 1 | Root Farm Estate Yard | 1.0 | Now being developed by the Duchy of Lancaster to provide rural workspace. |
| Chipping | 10 | | | |
| Clitheroe | 53 | Queensway/Wilkin Bridge | 0.6 | Homebase store now under construction on the site. |
| | | Former Barkers Nursery | 0.7 | Site now cleared and consent granted for residential use |
| | | Rear of 1-9 Littlemoor Road | 3.4 | Better locations in Clitheroe for employment use. |
| | | Rear of 45-47 Whalley Road | 0.03 | Too small as site, and in established residential area |
| 0.00 | | Rear of Primrose Mill | 1.1 | Part of Primrose Village concept Location and access not appropriate for modern employment land. |
| | | Primrose Mill | 0 4 | Part of Primrose Village concept. Location and access not appropriate for modern employment land. |
| | | Rear and West of Primrose Mill | 0.3 | Part of Primrose Village concept. Location and access not appropriate for modern employment land. |

| Settlement | Existing Sites, Number | Potential Sites and | Size, ha | Comments |
|--------------|---|--|----------|--|
| | | Rear of Lodematic | 0.05 | Part of Primrose Village concept. Location and access not appropriate for modern employment land. |
| Gisburn | 21 | Auction Mart | 7.00 | Site still operational. Should site become redundant, appropriate for mix of use development, including employment. |
| | | Mill Lane r/o Stable Close | 0.28 | In use as allotments and garden. Ownerships may be an issue. Unlikely to be promoted by the private sector for employment use. |
| Tosside | 1 | Adj Dog & Partridge Public House | 0.20 | Possible location for rural workspace, with emphasis on offices – but location may limit demand/need. |
| Newsholme | 0 | Adj Demesne Farm, Settle Road | 030 | Possible location for rural workspace (Backridge Farm examples). |
| Rimmington | 1 | Adj Bustards Farm | 0.82 | Not seen as location with need/demand for new employment allocation. |
| | | Adj The Old Manor House | 0.58 | Not seen as location with need/demand for new employment allocation. |
| Newby | 1 | Adj Rufus Carr Garage | 0.10 | Not seen as location with need/demand for new employment allocation. |
| | | Opp Rufus Carr Garage | 0.30 | Not seen as location with need/demand for new employment allocation. |
| Langho | 1 | Longsight Road | 0.30 | Good employment land location, which could be integrated into adjoining, larger Petre Wood Garden Products site. |
| Longridge | 64 | North of Chapel Hill | 1.80 | Existing EMP4 allocation, but remedial costs unlikely to make employment development viable in absence of public sector support. |
| | Property of the second | Adj St Cecelia's RC School, Chapel Hill | 0.30 | Site to be realistically developed only in conjunction with above site. |
| Mellor Brook | 0 | Adj 1 Mellor Brook | 0.08 | Inappropriate location for employment use. |
| Viellor | 0 | R/O 6 Mellor Lane | 0.40 | Poor access and location for employment use. |

| Settlement | Existing Sites, Number | Potential Sites and S | ize, ha | Comments | |
|--------------|------------------------------|--|---------|--|--|
| | | R/O 46 Mellor Brow | 0.40 | Possible rural workspace provision from conversion of redundant space (Backridge Farm exemplar). | |
| Knowle Green | 2 | Hall's Arms PH, Clitheroe Road | 012 | Inappropriate location for employment use. | |
| Ribchester | 30 | R/O 32-34 Church Street | 0.08 | Too small site, with too many constraints to be viable for continuing employment use. | |
| | | R/O 43-46 Blackburn Road | 0.06 | Inappropriate location for modern employment use. Site of limited capacity. | |
| Sabden | 2 | | | | |
| Calderstones | 2 | North of Pendle Drive | 3.40 | Employment use consent for relating to part of the site has lapsed. Site now acquired by local residential developer. | |
| Barrow | 35 | Whalley Industrial Park | 0.30 | Site now has planning consent for industrial units, as expansion of existing Industrial Park | |
| | | Land frontage to A59, adj to Barrow Brook BP | 1.07 | Landlocked site, ownership not yet determined. Relies on access/and thus possible ransom strip) from adjoining NJW Papillion site to the west. | |
| | | Land adj to Spread Eagle, Clitheroe Road | 0.20 | Now under construction for non-employment use. | |
| | | Residue of Barrow Brook Business Park | 10.80 | Much of land now subject of approvals or current applications. 1.67 ha being sought for housing consent as part of wider mixed use scheme that seeks to link the Business Park and Barrow village. | |
| Whalley | 44 | R/O 41-53 King Street | 0.04 | Subject of current proposal to provide new community facilities. | |
| Total | 309 | 36 | 44.53 | | |

Having reviewed the settlement audits data the following points are made:

- Some of the described 'potential' sites are in fact existing employment premises. The
 fact that they may be vacant or underutilised does not make them 'potential' sites.
 Therefore these sites have been included in the 'existing' sites category
- No audit information has been supplied for the northern Clitheroe area, which covers Salthill and Link 59
- The 36 'potential' sites total just under 45 ha of land supply. However it should be noted that almost 25 percent of this is represented by the currently undeveloped

- element of Barrow Brook Business Park. Three other significant sites total a further 30 percent. These are the live-work space element of Brockhall Village (consented but not implemented) 3.7 ha; the existing operational Gisburn Auction Mart 7.0 ha; and 3.4 ha at the former Calderstones Hospital site. The latter includes approximately 2.0 ha of lapsed, but previously consented employment land. As the site has recently been purchased by a housing developer, it is unlikely it will be promoted again as an employment site
- As the notated comments in Table 3 indicate, <u>25</u> sites, totalling <u>22.44</u> ha, are inappropriate or unlikely to come forward as future employment sites. For some this is because they are now subject to other commitments; for some the location is ill-suited to modern business needs; for some it is because the locations are not seen as necessary to provide supply, and for others the site size is simply too small to justify investment.